



CAL POLY

UNIVERSITY

BUDGET

2019-2020



EXECUTIVE SUMMARY

I am pleased to present the Cal Poly University Fiscal Year 2019-20 Budget Plan. The annual budget serves as a financial plan and operational guide that reflects the policies, goals, and priorities of the University. The main focus of this document is the Operating Budget, which funds the core operations and activities of the University. The Operating Budget has two main funding components: 1) funds that are appropriated from the State of California and distributed to the California State University (CSU) Chancellor’s Office (CO) to Cal Poly; and 2) campus based fees (tuition, health services fees, student success fees, etc.).

The State approved an increase of \$332.9 million in base allocations to the CSU system, the largest financial increase in appropriations to date. For Cal Poly this meant that the university was fully funded for all mandatory costs (expenditures the university must pay regardless of the level of funding allocated by the State), received increases in funding for enrollment, and the system-wide Graduate Initiative 2025 (GI25).

FY 2019-20 Base Budget Incremental Allocation Summary (\$ millions)		
Allocation Type	CSU	Cal Poly
Graduation Initiative 2025	\$45.0	\$1.1
Enrollment Growth	\$85.0	\$1.6
Employee Compensation	\$147.8	\$8.6
Mandatory Costs (Health, Retirement, Minimum Wage)	\$42.3	\$2.5
Other Program Adjustments	\$12.8	-
2019-20 State University Grant (SUG) 5% Redistribution	-	(\$0.7)
2019-20 Base Allocations	\$332.9	\$13.1
2018-19 State Funded Retirement Adjustment	\$22.5	\$1.3
Total Allocation	\$355.4	\$14.4

Source-Coded Memo B 2019-02

In addition, the State budget included one-time funding to support GI25, enrollment, and the Math & Science Teacher Initiative (MSTI).

FY 2019-20 One-Time Allocation Summary (\$ millions)		
Allocation Type	CSU	Cal Poly
Graduation Initiative 2025	\$30.0	\$1.4
Year 2 Enrollment Funding	\$35.8	\$1.6
Enrollment Funding in support of MSTI (Math & Science Teacher Initiative)	\$2.2	\$0.1
Total Allocation	\$68.0	\$3.1

Source-Coded Memo B 2019-03



This year also includes the implementation of the Cal Poly Opportunity Fee (CPOF). This new fee is aimed at increasing access to academically qualified low-income and first-generation students in California. The CPOF is assessed to newly enrolled non-California resident undergraduate students. This fee has resulted in the expansion of the Cal Poly Scholars program and has allowed the campus to provide financial assistance for high-achieving California students who meet Cal Poly's rigorous academic admission requirements but cannot afford to attend the university.

While there was positive news on the revenue front, there were additional expenditures that required the University to designate funding from discretionary allocations. Governor Brown signed legislation, Senate Bill 84 (SB 84), in 2017 authorizing the State to borrow \$6 billion from a State cash account and make a one-time supplemental pension payment to CalPERS to reduce unfunded pension liabilities. This loan funding for the pension pay-down created a liability that the CSU and Cal Poly must now pay back over the next six years. In addition, the University is experiencing increases in insurance and legal expenses. Also with the implementation of CPOF, there is an obligation to increase financial aid and other student-support efforts across the CSU. This requires the university to set aside general operating funds for the Chancellor's Office to redistribute across other campuses. Finally, the construction of the William and Linda Frost Center for Research and Innovation means that Cal Poly must begin setting aside funds to pay off the debt service to support the campus' investment in this building.

Budget Overview

The total Consolidated University Operating Budget totals \$598.0 million. This budget includes General Operating Fund base (\$383.9M) and campus wide roll forwards (\$69.8M), Cost Recovery Funds (\$26.7M), Enterprise (Self-Support) Funds (\$97.7M), and Other Operating Funds (\$19.9M).

The University's Capital Budget equals \$262.8 million for FY 2019-20. Some of the key projects included in this budget include the William and Linda Frost Center for Research and Innovation, Justin and J. LOHR Center for Wine and Viticulture, Crandall gymnasium renewal, Kennedy Library renewal, campus wide roofing replacement, and various deferred maintenance projects to address the backlog of infrastructure systems that have passed their useful life.

Enterprise wide, when you include capital funds and Auxiliaries (External Enterprises – Cal Poly Corporation, Cal Poly Foundation, ASI, and the PAC), the total budget for the campus increases to \$973.7M.

Cal Poly's finalized FY2019-20 Operating Budget has been approved by the President, and is included in the appendix of this document for reference.



A New Look

Consistent with the goal to increase transparency, this budget document has been structured to provide a better representation of the University's funding sources (revenues) and uses (expenditures). This includes the increased focus on budgeting significant funds on campus, as well as including a greater level of detail. For further information or questions, please also refer to the Financial Transparency site:

<https://afd.calpoly.edu/budget/financial-transparency>.

Summary

Cal Poly University is known as a campus that is innovative and forward-thinking and was built on the philosophy and practice of "Learn by Doing" in which students acquire knowledge through a hands on approach. This budget supports and builds on those concepts by continuing to fund the core services of the University and addresses ongoing deferred maintenance across the campus.

I would like to thank those who worked together to prepare this budget document. The hard work and dedication of Cal Poly staff is greatly appreciated. I would also like to thank the University leadership for their continued partnership in advancing strategic priorities that positions Cal Poly for the future.

Thank you,

Cynthia Vizcaino Villa
Senior Vice President
Administration and Finance
California Polytechnic State University



Table of Contents

I.	Expenditure Budget Summary	1
II.	General Operating	2
	a. Narrative	3
	b. General Operating Fund Budget Summary Base Budget by Account Category	5
	c. CSU General Operating Fund Base Budget by Division	7
	d. Base Funding by Source (Graphs)	12
	e. Base Budget by Division (Graph)	13
	f. Divisional Financial Trend by Account Category	14
	g. CSU General Operating Fund Base, One-Time, and Cost Recovery Divisional Budget by Account Category	22
III.	Other Operating	32
	a. Narrative	33
	b. Other Operating Budget Summary	34
IV.	Self-Support	35
	a. Narrative	36
	b. Housing Budget	37
	c. Parking Budgets	38
	d. University Union Budget	39
	e. Professional and Continuing Education(PACE) Budget	39
V.	Other Selected Funds	40
	a. Narrative	41
	b. Athletics IRA Fund Budget	42
	c. IRA Budget Allocations	42
	d. Lottery Allocation	43
	e. Student Fee Budgets	44
VI.	Maintenance & Repair and Capital Improvement (MRC)	45
	a. MRC Budget Summary	46
VII.	Auxiliaries (External Enterprise)	47
	a. Narrative	48
	b. Associate Students, Inc. Budget Summary	49
	c. Cal Poly Corporation Budget Summary	49
	d. Cal Poly Foundation Budget Summary	49
	e. Performing Arts Center Budget Summary	49
VIII.	Appendix	50
	a. Approved University State General Operating Budget	51
	b. CSU Coded Memo - FY2019-20 Final Budget Allocations	61
	c. CSU Coded Memo - FY2019-20 One-Time Allocations	74
	d. Self-Support Budget Details	78
	e. Other Selected Funds Budget Details	83
	f. Auxiliaries Budget Details	85



Total University Budget Summary FY2019-20

	Fiscal Year 2018-19		Fiscal Year 2019-20	YoY Change (Budget)
	Budget	Actuals	Budget	%
Operating Budget Summary				
General Operating Fund Base	\$ 357,730,412	\$ 357,260,294	\$ 383,861,609	7.3%
General Operating Fund Roll Forward	66,565,591	-	69,805,568	4.9%
Cost Recovery Funds	27,436,500	27,436,500	26,712,325	(2.6%)
Other Operating Funds	7,558,925	7,558,925	6,985,681	(7.6%)
Enterprise (Self-Support) Funds	85,020,658	93,151,753	97,678,996	14.9%
Other Selected Funds (IRA & Lottery)	12,823,942	13,440,357	12,989,367	1.3%
Total Operating Funds	557,136,029	498,847,829	598,033,546	7.3%
Other University Funding				
Capital Funds	111,487,741	58,476,191	262,850,480	135.8%
Auxiliary (External Enterprise) ¹	62,352,038	61,130,771	112,841,479	81.0%
Total Other University Funds	173,839,779	119,606,962	375,691,959	116.1%
Total University Budget Funds	\$ 730,975,808	\$ 618,454,791	\$ 973,725,505	33.2%

¹External Enterprises are Associated Students, Cal Poly Corporation (CPC), Cal Poly Foundation and Performing Arts Center. Increase primarily due to recognition of budgets within CPC not itemized in FY2018-19

General Operating



GENERAL OPERATING SUMMARY

Overall, Cal Poly's General Base Operating fund grew from \$350,843,368 to \$375,395,668. Of this growth, \$14,468,300 came from State Appropriations, and the remaining \$10,084,000 came from Tuition and Fees. Cal Poly's budgeted enrollment increased from 17,100 Resident/3,093 Non-Resident FTE to 17,275 Resident/3,250 Non-Resident FTE.

Notable components of this budget include the following:

- **Graduation Initiative 2025 (GI25):** Cal Poly received both base and one-time funding for GI25. The University received \$1,069,000 in permanent base funding, as well as \$1,371,000 in one-time funding. The allocation decisions for this funding is informed by the GI25 committee, and includes funding for student support assistance (Transfer Center), as well as new tenure track faculty lines.
- **Campus Based Fees:**
 - With the increase in base budgeted enrollment, more funds are available from campus-based fees, which includes \$831,000 for the colleges through the College Based Fee, \$784,000 for the Student Success Fee Committee to allocate, and \$214,000 for the Cal Poly Plan.
 - This is the second year of the health fee increase, Health Services received \$1,353,100 in additional operating funding, as well as \$579,900 in additional funding to offset the increased cost via financial aid for lower income students.
 - The Cal Poly Opportunity Fee (CPOF) is in its inaugural year. For FY 2019-20, this includes funding 290 new students with scholarships (supported by \$799,434 in funding), student support (\$730,525 split between Academic Affairs and Student Affairs), and funding for new tenure track faculty (\$298,988).
 - Summary schedules on specific fees can be found in the "Other Selected Funds and Budgets" section in this book
- **Campus Debt – the FY 2019-20 budget includes budget allocations for debt service and other future obligations:**
 - Construction began on the new William and Linda Frost Center for Research and Innovation. This work is supported through donations, funding from the CSU, as well as the campus. The campus funding is supported through bond financing, with the first payment due this fiscal year.

- Funds in the amount of \$1,141,300 were allocated to cover the annual cost related to Senate Bill 84 (SB84) which authorized the State to borrow \$6 billion from a State cash account and make a one-time supplemental pension payment to CalPERS to reduce unfunded pension liabilities. This loan repayment is expected through FY 2025-26.
- With the onset of CPOF, there is an obligation starting in year three to pay a percentage of the revenue that is received from this fee back to the Chancellor's Office to redistribute to support lower income needs at other campuses in the CSU system. The amount due in year three is 5%, 10% in year four, and 15% in year five onward. As to not significantly disrupt the Cal Poly budget in year three, the university is phasing in budget increments to support this assessment by setting aside \$750,000 this year.
- Athletics is a valuable component of the student experience at Cal Poly. Over the past few years, Athletics has been supported with one-time funds. This year, the University is allocating base funding to support the program on a more permanent basis. This includes allocating \$320,000 directly to Athletics; \$204,000 to the Marching Band, which relieves Athletics of the financial ownership of that program; and setting aside \$275,000 in one-time funds to support this year's athletics budget. Additionally, Student Affairs will continue to work with Athletics to find cost savings and other operational support.
- This year, Cal Poly will begin the transition from its Learning Management System, PolyLearn-Moodle, to Canvas. For FY 2019-20, \$229,605 has been allocated to support the license costs of Canvas, as well as \$260,000 in one-time funding to support the implementation and training for this transition.
- Cal Poly appointed Renee A. Reijo Pera, an internationally recognized stem cell biologist, as Vice President for Research and Economic Development. With this transition, we funded \$110,000 in additional base to support the operations of this office, as well as \$500,000 in one-time funds to lead University efforts in advocating for research and scholarship while promoting the value of a diverse range of scholarly and applied research activities and industry relationships for faculty, staff, and students.



CSU General Operating Fund Budget Summary Base Budget by Account Category FY2019-20

	Fiscal Year 2018-19		Fiscal Year 2019-20	YoY Change (Budget)
	Base Budget	Actuals	Base Budget	%
Sources / Revenues				
State General Fund Appropriation				
State General Fund Appropriation	\$ 146,283,968	\$ 147,629,968	\$ 160,752,268	9.9%
Category I Fees				
State University Fee (Tuition)	117,557,000	119,313,900	119,490,000	1.6%
Non-resident Tuition	35,025,000	36,077,792	37,300,000	6.5%
Application Fee	2,185,000	2,840,530	2,185,000	0.0%
Category II Fees				
Cal Poly Plan: Academic Fee Revenue	4,807,000	4,950,371	5,021,000	4.5%
Professional Grad Fee	170,000	189,055	170,000	0.0%
College Based Fee	18,787,000	19,096,121	19,618,000	4.4%
Health Services Fee	8,183,000	8,799,795	10,116,000	23.6%
Student Success Fee	17,578,000	18,099,196	18,362,000	4.5%
Cal Poly Opportunity Fee	-	-	2,114,000	100.0%
Other Campus Receipts and Sources				
Other Campus Receipts and Sources ¹	267,400	3,503,543	267,400	0.0%
Total Sources/Revenues	\$ 350,843,368	\$ 360,500,271	\$ 375,395,668	7.0%

¹Other campus receipts and sources include transcript fees, library fines, late registration and interest



CSU General Operating Fund Budget Summary Base Budget by Account Category FY2019-20

	Fiscal Year 2018-19		Fiscal Year 2019-20	YoY Change (Budget)
	Base Budget	Actuals	Base Budget	%
Uses / Expenses				
Salaries				
President	\$ 429,915	\$ 429,915	\$ 429,915	0.0%
Academic	12,492,912	93,857,406	94,111,982	653.3%
Management & Supervisory	17,702,097	34,519,364	35,928,970	103.0%
Support Staff	29,750,562	53,872,849	57,365,760	92.8%
Other Salary & Wages	283,350	2,078,406	1,180,561	316.6%
Student Assistant	2,119,778	6,720,009	5,853,117	176.1%
Total Salaries	62,778,614	191,477,950	194,870,304	210.4%
Benefits				
Benefits	36,489,110	97,997,975	106,082,529	190.7%
Total Benefits	36,489,110	97,997,975	106,082,529	190.7%
Operating Expenses				
Utilities	6,590,429	5,564,342	6,711,099	1.8%
Travel	478,310	2,280,589	1,246,947	160.7%
Contractual services	1,631,904	4,646,893	1,675,993	2.7%
Services frm Other Fnds/Agencies	335,314	1,822,518	1,266,643	277.7%
Other	229,500,988	24,739,160	49,990,717	(78.2%)
Financial Aid	19,925,743	18,853,155	20,252,377	1.6%
Transfers Out	-	9,877,713	1,765,000	100.0%
Total Operating Expenses	258,462,688	67,784,369	82,908,776	(67.9%)
Total Expenses	\$ 357,730,412	\$ 357,260,294	\$ 383,861,609	7.3%
Surplus/(Deficit)	\$ (6,887,044)	\$ 3,239,977	\$ (8,465,941)	22.9%

Note: The increase in budgeted Total Salaries and Benefits for FY 2019-20 versus FY 2018-19 is offset by a decrease in budgeted Operating Expenses-Other. This is due to an increased effort in budgeting positions in FY 2019-20 versus prior years.



CSU General Operating Fund Base Budget by Division FY2019-20

	2018/19 BASE BUDGET	2019/20 BASE BUDGET	YoY Change Incr / (Decr)	%
Sources of Funds				
State General Fund Appropriation	\$ 146,283,968	\$ 160,752,268	\$ 14,468,300	9.9%
Subtotal	146,283,968	160,752,268	14,468,300	9.9%
Category I Fees				
State University Fee (Tuition)	117,557,000	119,490,000	1,933,000	1.6%
Non-resident Tuition	35,025,000	37,300,000	2,275,000	6.5%
Application Fee	2,185,000	2,185,000	-	0.0%
Category II Fees				
Cal Poly Plan: Academic Fee Revenue	4,807,000	5,021,000	214,000	4.5%
Professional Grad Fee	170,000	170,000	-	0.0%
College Based Fee	18,787,000	19,618,000	831,000	4.4%
Health Services Fee	8,183,000	10,116,000	1,933,000	23.6%
Student Success Fee	17,578,000	18,362,000	784,000	4.5%
Cal Poly Opportunity Fee	-	2,114,000	2,114,000	0.0%
Other Campus Receipts and Sources				
Other Campus Receipts and Sources	267,400	267,400	-	0.0%
Subtotal	204,559,400	214,643,400	10,084,000	4.9%
Total Sources of Funds	\$ 350,843,368	\$ 375,395,668	\$ 24,552,300	7.0%

Chancellor's Office Target for Students

Resident FTES	17,020	17,275	255	1.5%
Non-Resident FTES	N/A	N/A	N/A	N/A

Base Budget Assumptions

Resident FTES	17,100	17,275	175	1.0%
Non-Resident FTES	3,093	3,250	157	5.1%



CSU General Operating Fund Base Budget by Division FY2019-20

	2018/19 BASE BUDGET	2019/20 BASE BUDGET	YoY Change Incr / (Decr)	%
Uses of Funds				
Academic Affairs:				
Colleges				
CAFES	\$ 27,538,889	\$ 27,690,649	\$ 151,760	0.6%
CAED	16,504,975	16,698,210	193,235	1.2%
OCOB	17,277,697	17,931,980	654,283	3.8%
CLA	42,225,187	42,804,624	579,437	1.4%
CENG	38,909,796	39,124,024	214,228	0.6%
CSM	43,376,767	43,985,293	608,526	1.4%
Total Instruction	185,833,311	188,234,780	2,401,469	1.3%
Academic Support Services:				
Academic Programs and Planning	18,814,741	18,814,741	-	0.0%
Research & Sponsored Programs	1,095,793	1,205,793	110,000	10.0%
ARF - Admissions, Recruitment & Financial Aid	7,555,625	7,654,625	99,000	1.3%
Academic Personnel	4,253,899	4,496,649	242,750	5.7%
Academic Senate	134,354	134,354	-	0.0%
Total Academic Support Services	31,854,412	32,306,162	451,750	1.4%
Academic Affairs Administration:				
Academic Affairs Provost	1,997,549	1,997,549	-	0.0%
Academic Affairs Division	3,862,664	3,260,227	(602,437)	(15.6%)
Total Academic Affairs Administration	5,860,213	5,257,776	(602,437)	(10.3%)
Total Academic Affairs	\$ 223,547,936	\$ 225,798,718	\$ 2,250,782	1.0%



CSU General Operating Fund Base Budget by Division FY2019-20

	2018/19 BASE BUDGET	2019/20 BASE BUDGET	YoY Change Incr / (Decr)	%
Administration & Finance:				
Administration and Finance	\$ 791,252	\$ 981,252	\$ 190,000	24.0%
Performing Arts Center	1,242,346	1,273,405	31,059	2.5%
Budget and Finance	655,218	664,218	9,000	1.4%
Fiscal Services	1,533,133	1,533,133	-	0.0%
Internal Audit	180,000	277,000	97,000	53.9%
ANTS Support Operations & Service	848,242	853,242	5,000	0.6%
Facilities Management and Development	20,852,500	20,998,500	146,000	0.7%
Human Resources	1,746,806	1,926,806	180,000	10.3%
Public Safety	2,321,999	2,537,499	215,500	9.3%
Strategic Business Services	1,335,177	1,410,177	75,000	5.6%
AFD Centralized Benefits Pool	13,097,746	13,237,246	139,500	1.1%
AFD Reserve	2,521,824	1,782,125	(739,699)	(29.3%)
Total Administration & Finance	\$ 47,126,243	\$ 47,474,603	\$ 348,360	0.7%
Student Affairs:				
Athletics-Intercollegiate	\$ 6,042,338	\$ 6,362,338	\$ 320,000	5.3%
Children's Center	62,967	62,967	-	0.0%
Rose Float	107,840	107,840	-	0.0%
Student Academic Services	2,655,542	2,655,542	-	0.0%
Disability Resource Center	1,204,421	1,287,823	83,402	6.9%
Career Services	1,597,739	1,597,739	-	0.0%
Dean of Students	3,081,167	3,094,167	13,000	0.4%
Campus Health & Wellbeing	9,803,668	11,153,268	1,349,600	13.8%
Student Affairs-Admin	1,425,833	1,425,833	-	0.0%
Testing Services	111,422	111,422	-	0.0%
Student Affairs Technology	683,572	603,670	(79,902)	(11.7%)
Student Affairs-Reserve	118,063	118,063	-	0.0%
Total Student Affairs	\$ 26,894,570	\$ 28,580,670	\$ 1,686,100	6.3%



CSU General Operating Fund Base Budget by Division FY2019-20

	2018/19 BASE BUDGET	2019/20 BASE BUDGET	YoY Change Incr / (Decr)	%
University Development:				
University Development	\$ 4,378,639	\$ 4,626,739	\$ 248,100	5.7%
Total University Development	\$ 4,378,639	\$ 4,626,739	\$ 248,100	5.7%
Diversity and Inclusion:				
Inclusivity/Diversity Office	\$ 1,103,202	\$ 1,142,452	\$ 39,250	3.6%
Total Inclusivity/Diversity Office	\$ 1,103,202	\$ 1,142,452	\$ 39,250	3.6%
Information Technology Services:				
Information Services	\$ 18,242,581	\$ 18,472,186	\$ 229,605	1.3%
Total Information Services	\$ 18,242,581	\$ 18,472,186	\$ 229,605	1.3%
President's Office:				
President	\$ 1,854,722	\$ 1,854,722	\$ -	0.0%
Total President's Office	\$ 1,854,722	\$ 1,854,722	\$ -	0.0%
University Support:				
University Ombudsman	\$ 89,566	\$ 95,566	\$ 6,000	6.7%
University Legal Counsel	-	-	-	100.0%
University Communications	812,067	812,067	-	0.0%
University Support	40,000	-	(40,000)	(100.0%)
US-University Relations	318,394	352,394	34,000	10.7%
Campus Events	50,000	50,000	-	0.0%
Total University Support	\$ 1,310,028	\$ 1,310,028	\$ -	0.0%



CSU General Operating Fund Base Budget by Division FY2019-20

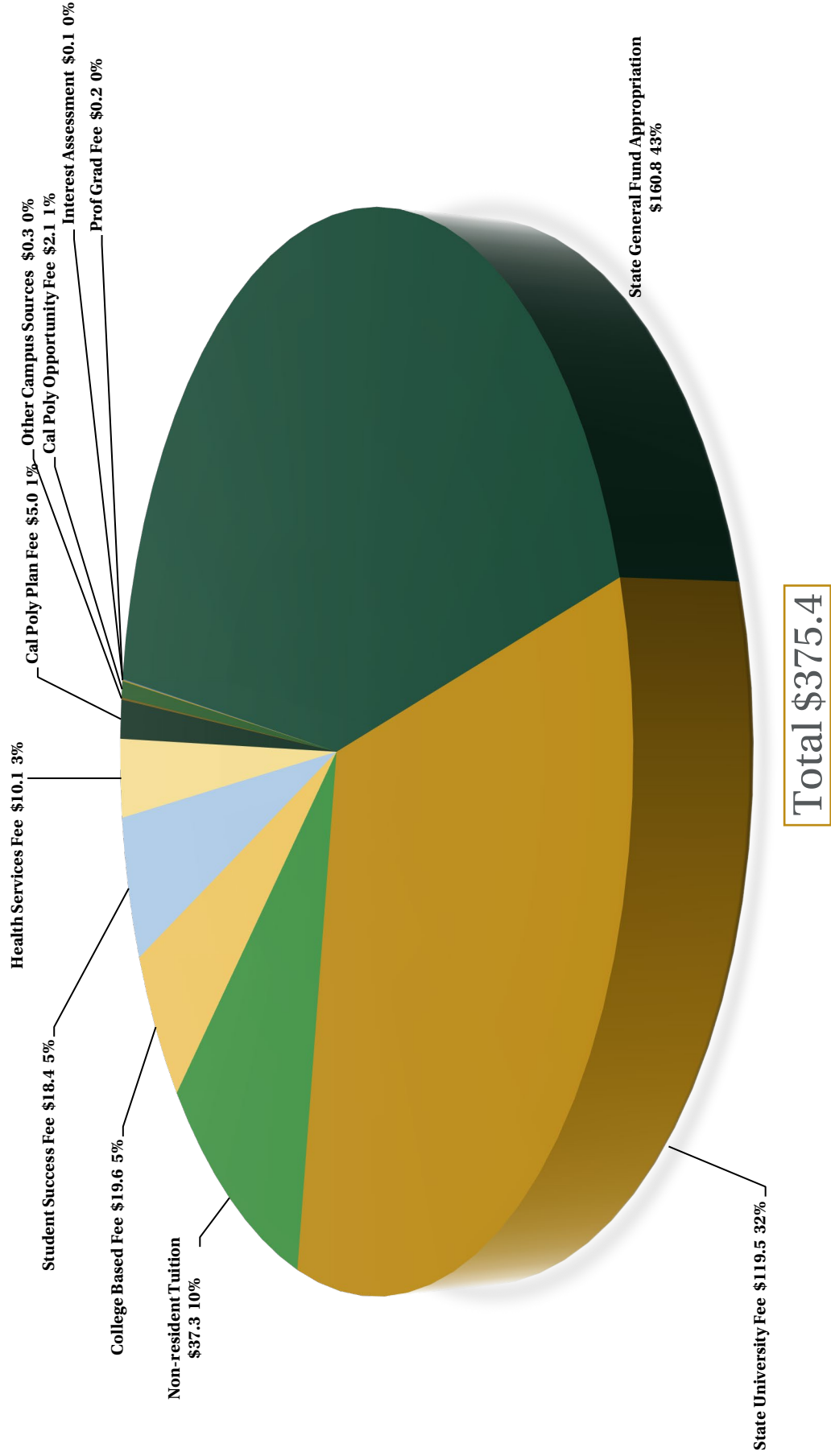
	2018/19 BASE BUDGET	2019/20 BASE BUDGET	YoY Change Incr / (Decr)	%
Centrally Managed:				
Academic Affairs - Cal Poly Plan	\$ 10,000	\$ 224,000	\$ 214,000	2140.0%
Academic Affairs-CBF Admin	217,555	1,048,555	831,000	382.0%
Academic Affairs-SSF Admin	15,000	799,000	784,000	5226.7%
Cal Poly Opportunity Fee Admin	-	1,314,566	1,314,566	100.0%
Financial Aid Grant Funds	19,925,743	20,133,377	207,634	1.0%
Unversity Memberships	50,000	50,000	-	0.0%
Risk Pool	3,953,477	4,328,477	375,000	9.5%
Fire Services	327,000	327,000	-	0.0%
Contingencies	4,741,689	6,029,189	1,287,500	27.2%
Total Centrally Managed	\$ 29,240,464	\$ 34,254,164	\$ 5,013,700	17.1%
Total Divisions	\$ 353,698,384	\$ 363,514,281	\$ 9,815,897	2.8%
Mandatory Commitments:				
Compensation	\$ 2,543,733	\$ 11,512,733	\$ 8,969,000	352.6%
Health/Dental/Retirement	(1,641,705)	1,713,295	3,355,000	(204.4%)
Campus Debt Service	1,630,000	4,621,300	2,991,300	183.5%
Campus Strategic Infrastructure Funding Plan	1,500,000	2,000,000	500,000	33.3%
Campus Reserves - Capital and Economic Uncert	-	500,000	500,000	100.0%
Total Current Commitments	\$ 4,032,028	\$ 20,347,328	\$ 16,315,300	404.6%
Adjusted Expenditure Budget	\$ 357,730,412	\$ 383,861,609	\$ 26,131,197	7.3%
Net Base Operating Budget Surplus/(Deficit)	\$ (6,887,044)	\$ (8,465,941)	\$ (1,578,897)	22.9%

Note: The increase in budgeted Total Salaries and Benefits for FY 2019-20 versus FY 2018-19 is offset by a decrease in budgeted Operating Expenses-Other. This is due to an increased effort in budgeting positions in FY 2019-20 versus prior years.



CAL POLY

FY2019-20 BASE BUDGET BY FUNDING SOURCE (\$ MILLIONS)

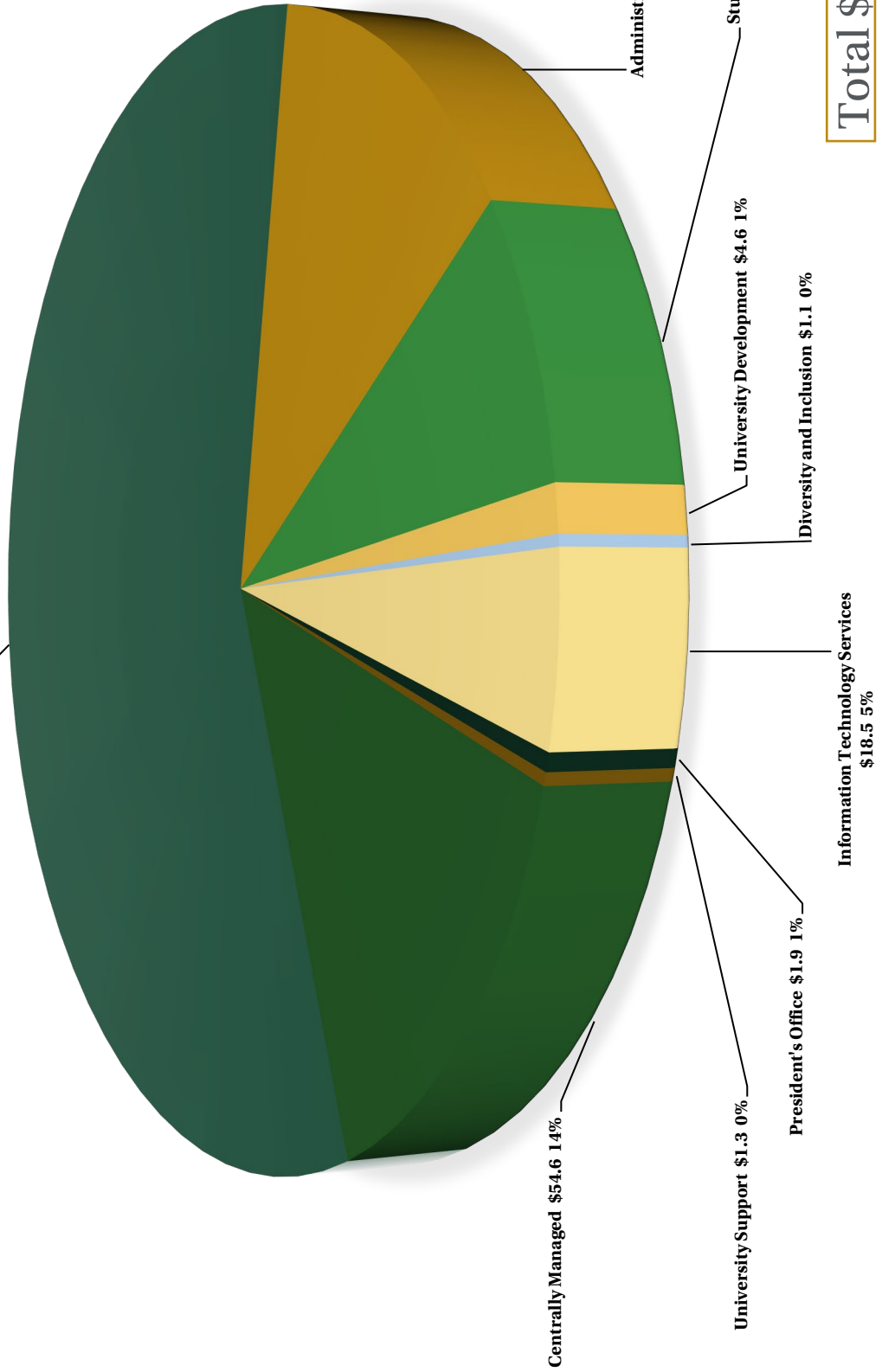




CAL POLY

BASE BUDGET BY DIVISION (\$ MILLIONS)

Academic Affairs \$225.8 59%

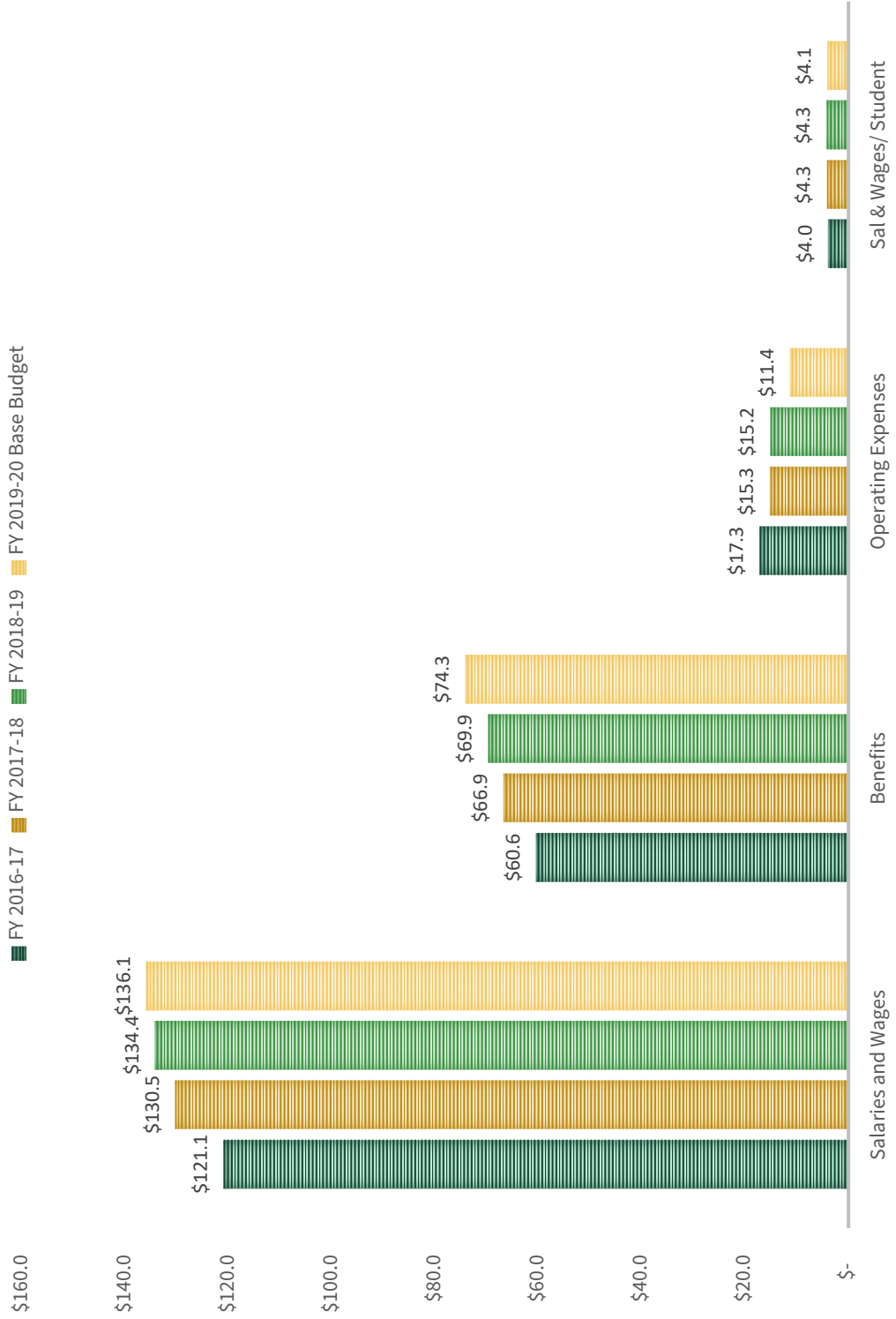


Total \$383.9



CAL POLY

ACADEMIC AFFAIRS TREND BY ACCOUNT CATEGORY (\$ MILLIONS)

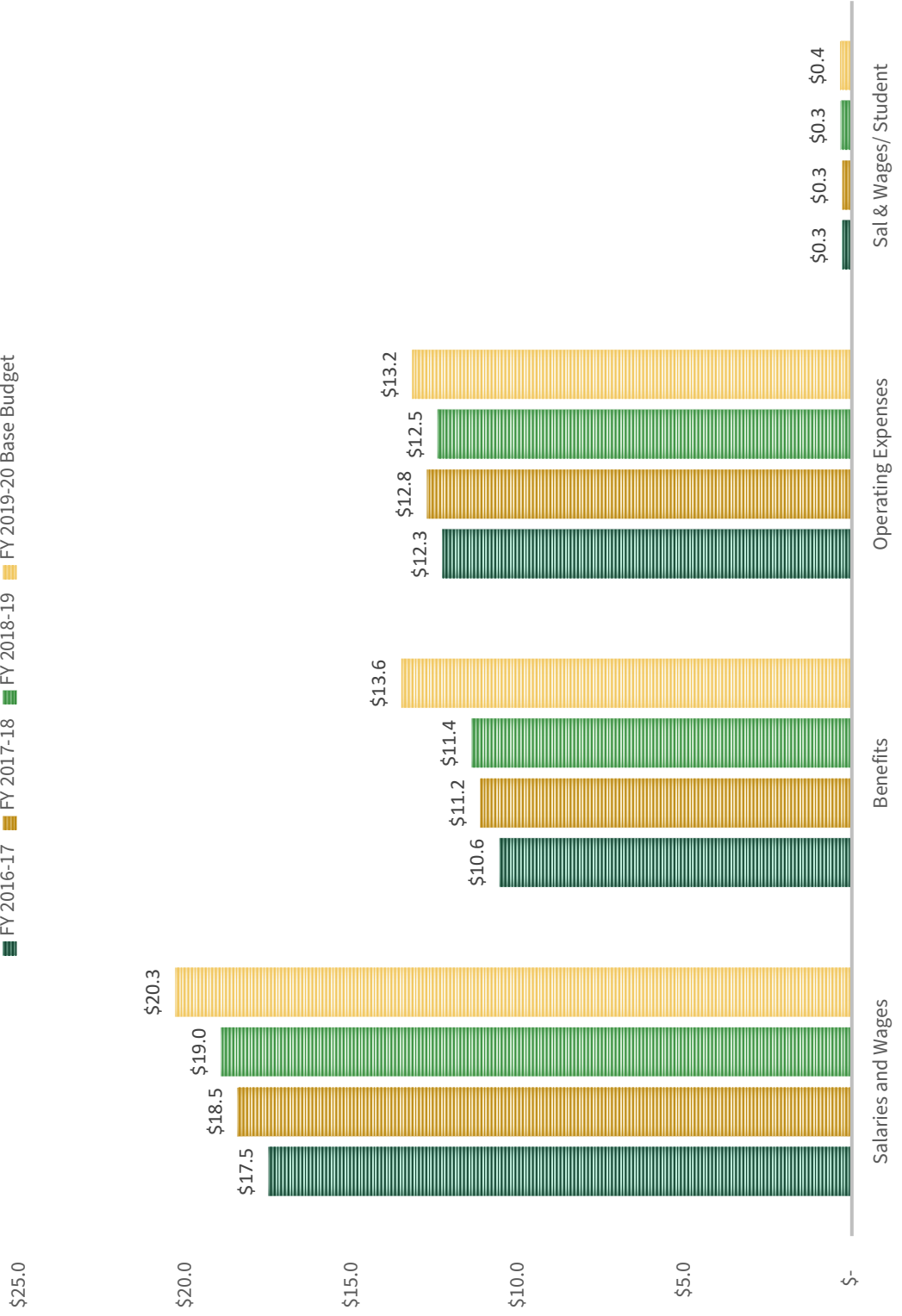




CAL POLY

ADMINISTRATION & FINANCE TREND BY ACCOUNT CATEGORY (\$ MILLIONS)

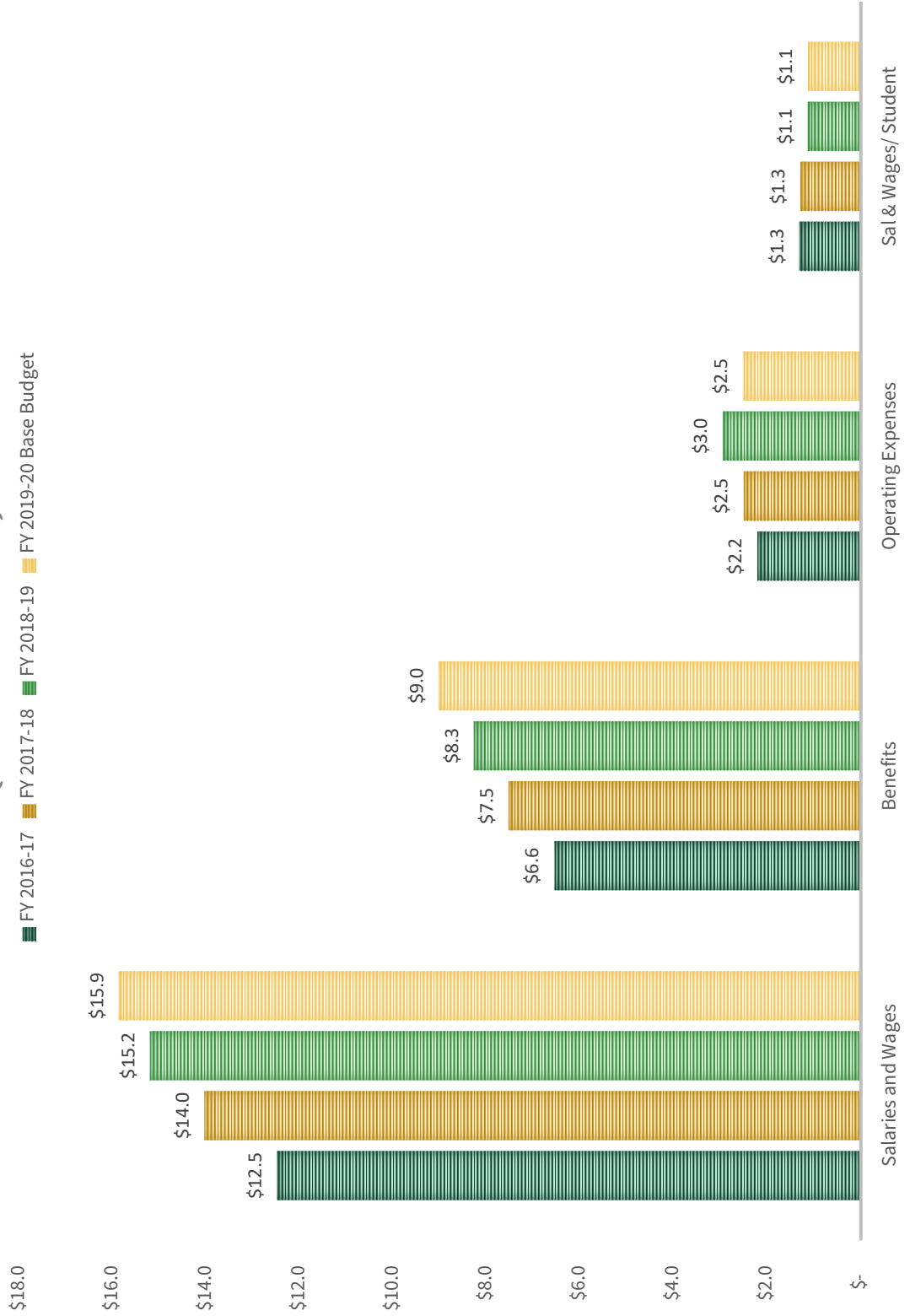
■ FY 2016-17 ■ FY 2017-18 ■ FY 2018-19 ■ FY 2019-20 Base Budget





CAL POLY

STUDENT AFFAIRS TREND BY ACCOUNT CATEGORY (\$ MILLIONS)

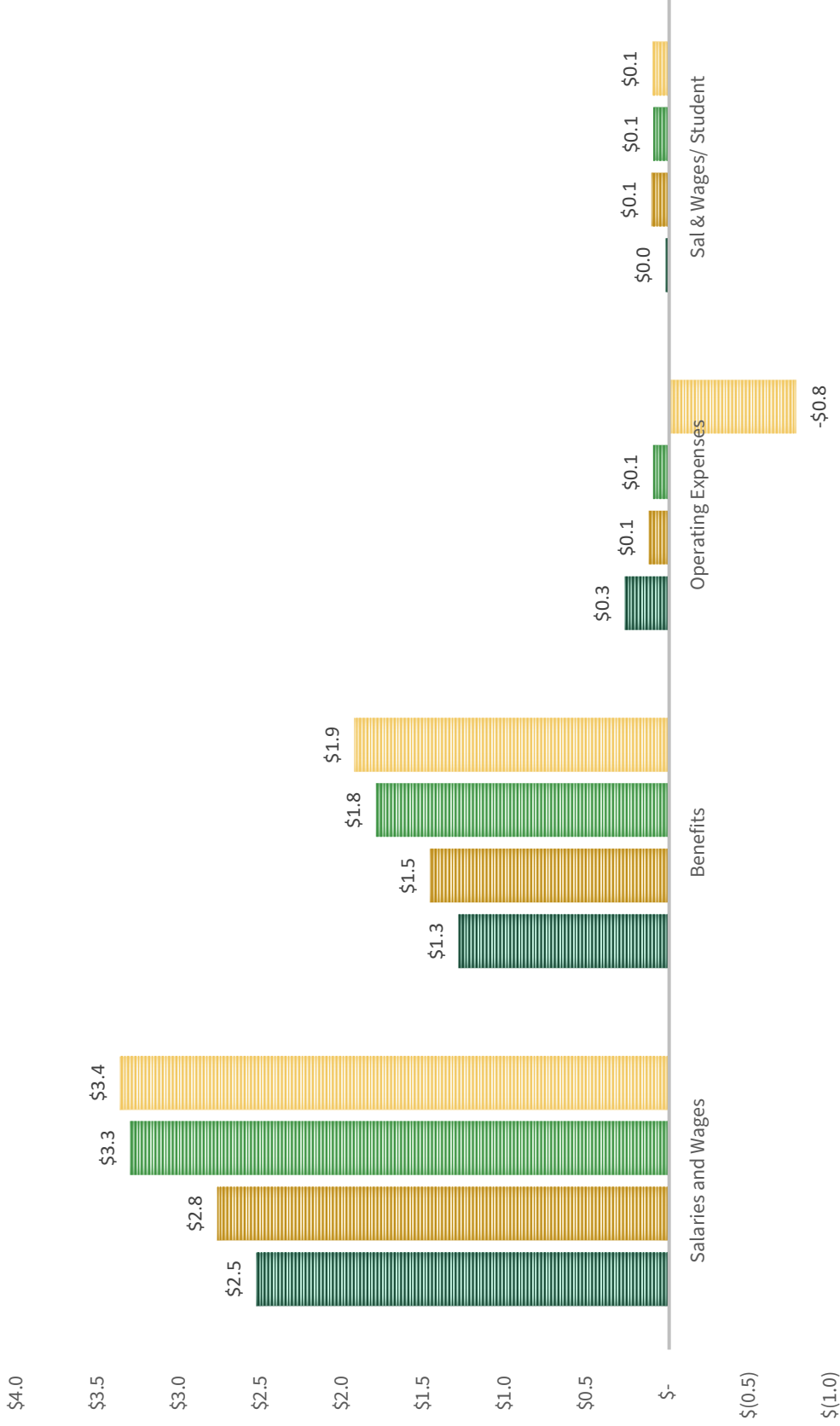




CAL POLY

UNIVERSITY DEVELOPMENT TREND BY ACCOUNT CATEGORY (\$ MILLIONS)

■ FY 2016-17 ■ FY 2017-18 ■ FY 2018-19 ■ FY 2019-20 Base Budget



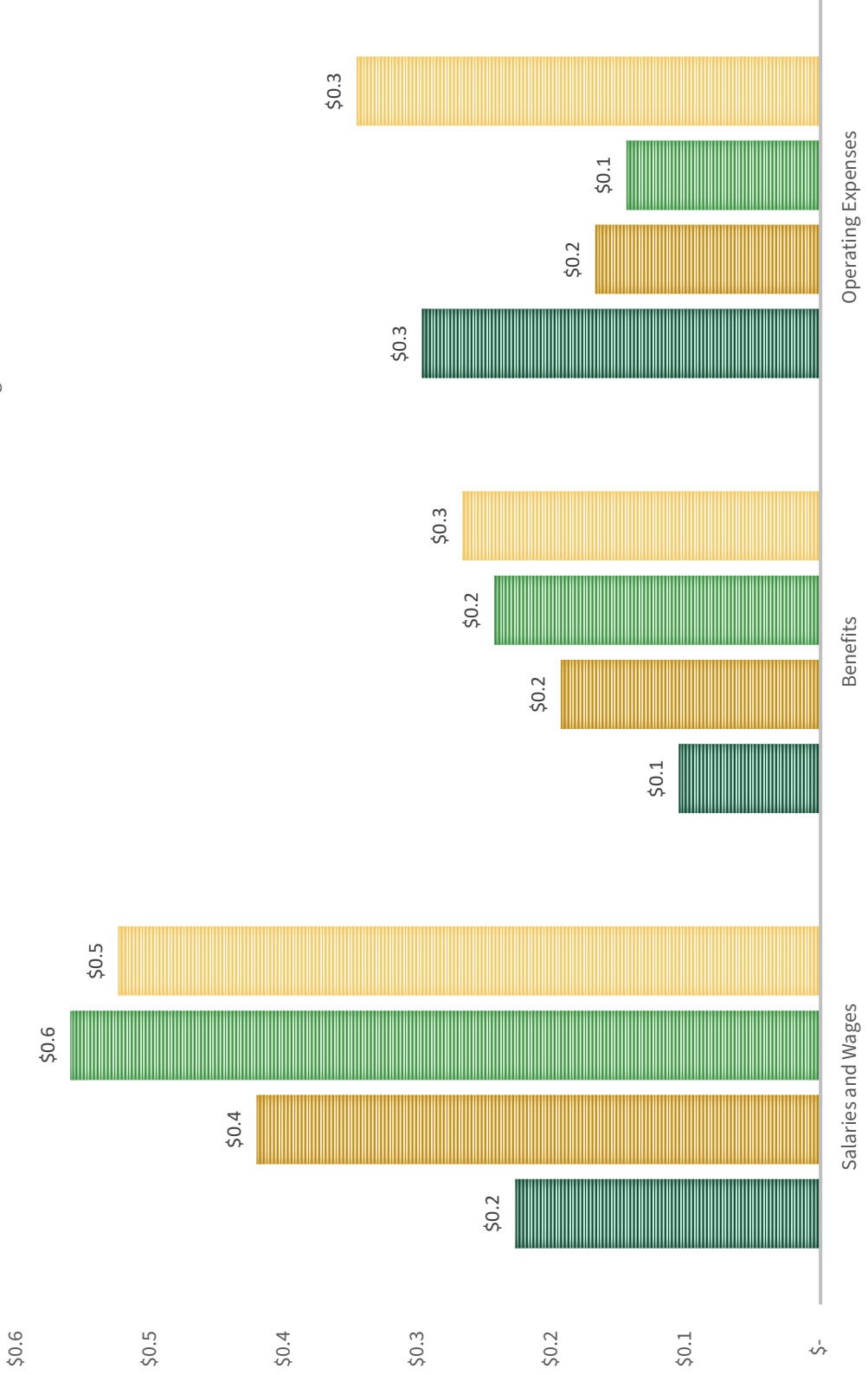
* Planned negative budget covered annually through one-time transfers in the amount of \$865K



CAL POLY

DIVERSITY AND INCLUSION TREND BY ACCOUNT CATEGORY (\$ MILLIONS)

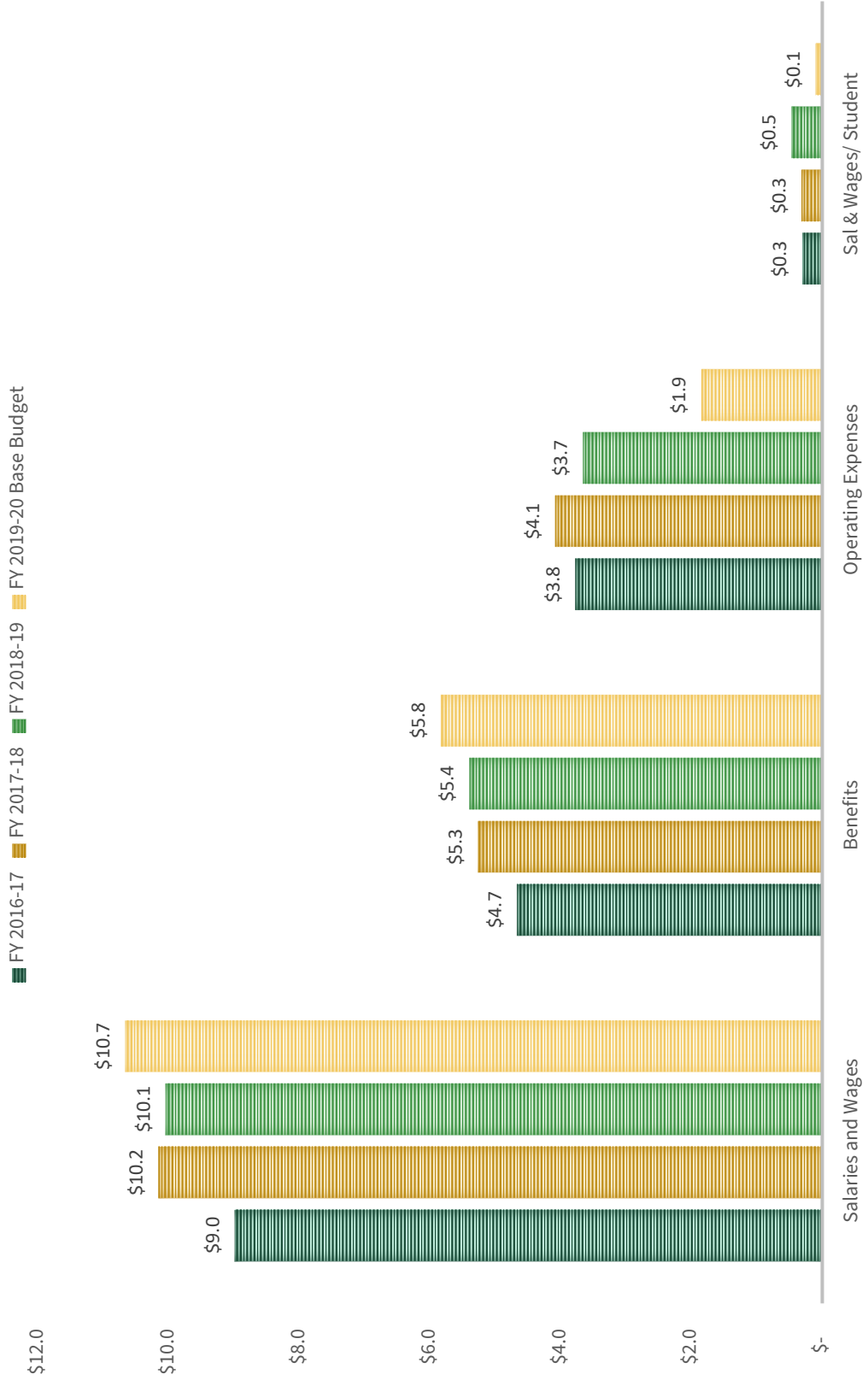
■ FY 2016-17 ■ FY 2017-18 ■ FY 2018-19 ■ FY 2019-20 Base Budget





CAL POLY

INFORMATION TECHNOLOGY SERVICES TREND BY ACCOUNT CATEGORY (\$ MILLIONS)

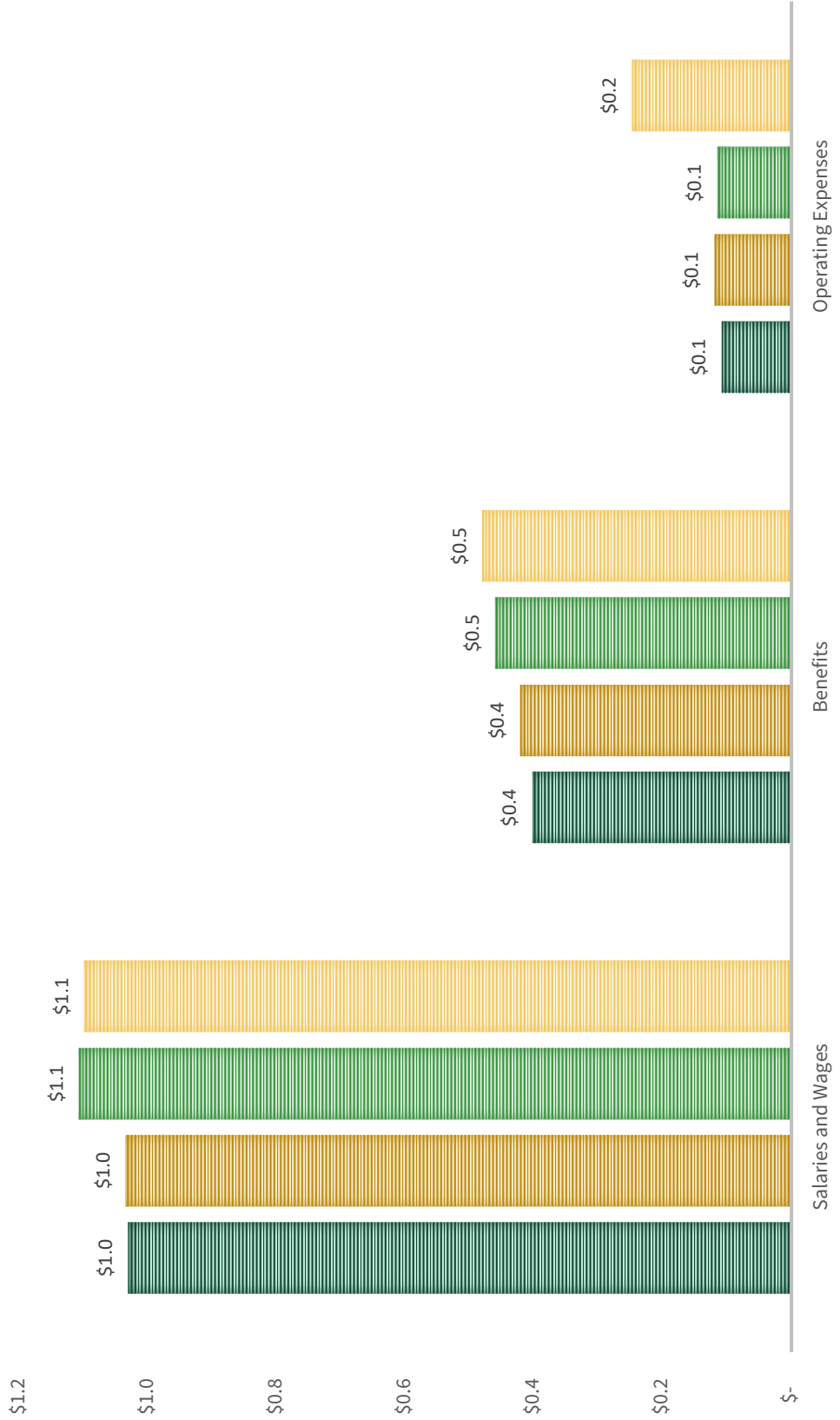




CAL POLY

PRESIDENT'S OFFICE TREND BY ACCOUNT CATEGORY (\$ MILLION)

■ FY 2016-17 ■ FY 2017-18 ■ FY 2018-19 ■ FY 2019-20 Base Budget

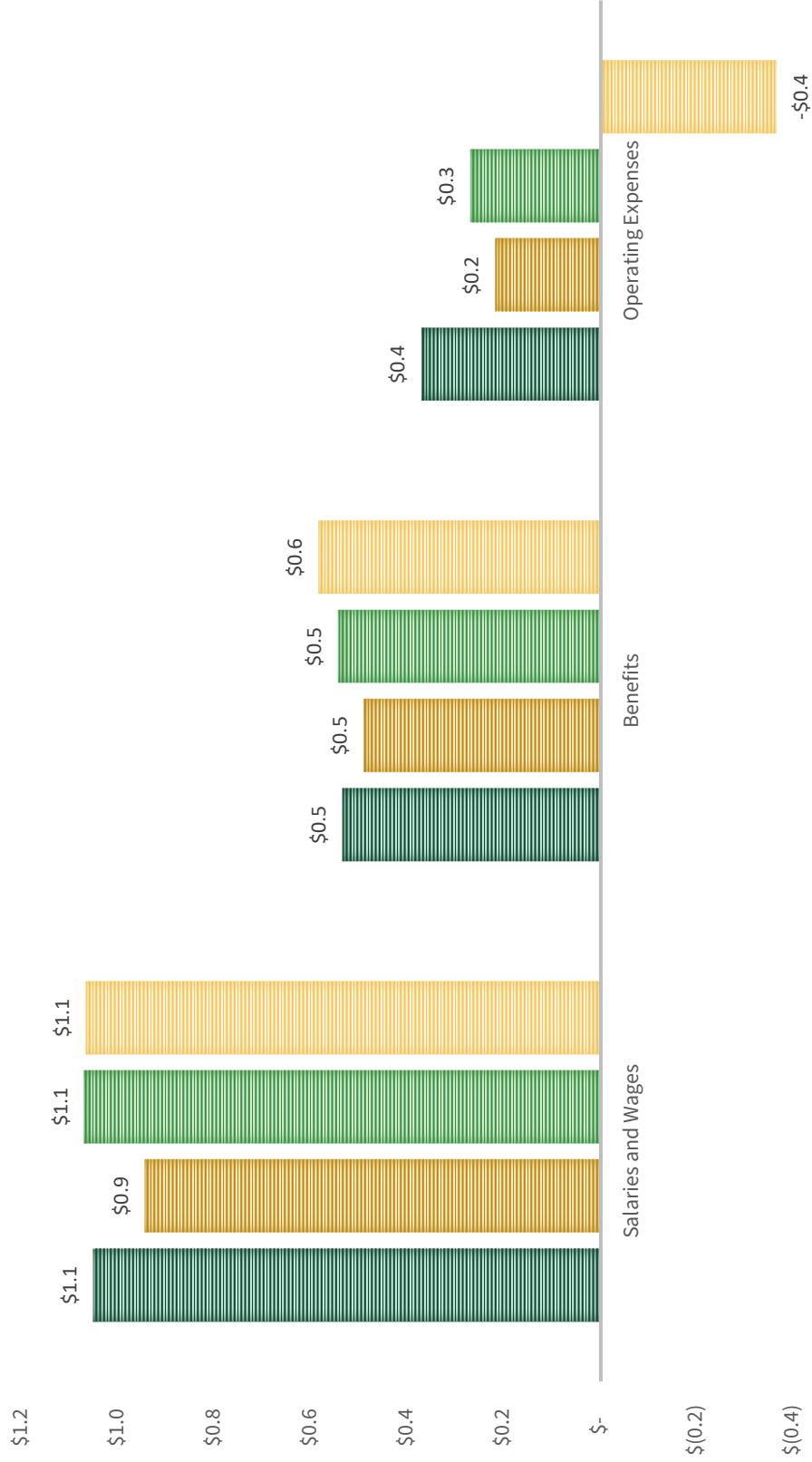




CAL POLY

UNIVERSITY SUPPORT TREND BY ACCOUNT CATEGORY (\$ MILLIONS)

■ FY 2016-17
 ■ FY 2017-18
 ■ FY 2018-19
 ■ FY 2019-20 Base Budget



* Planned negative budget covered annually through one-time transfers in the amount of \$378K



CSU General Operating Fund Base, One-Time, and Cost Recovery Budget by Account Category FY2019-20

	Base	One-Time	Cost Recovery	Total
Sources / Revenues				
State General Fund Appropriation				
State General Fund Appropriation	\$ 160,752,268	\$ 3,097,000	\$ -	\$ 163,849,268
Category I Fees				
State University Fee (Tuition)	119,490,000	-	-	119,490,000
Non-resident Tuition	37,300,000	-	-	37,300,000
Application Fee	2,185,000	-	-	2,185,000
Category II Fees				
Cal Poly Plan: Academic Fee Revenue	5,021,000	-	-	5,021,000
Professional Grad Fee	170,000	-	-	170,000
College Based Fee	19,618,000	-	-	19,618,000
Health Services Fee	10,116,000	-	-	10,116,000
Student Success Fee	18,362,000	-	-	18,362,000
Cal Poly Opportunity Fee	2,114,000	-	-	2,114,000
Other Campus Receipts and Sources				
Other Campus Receipts and Sources	267,400	-	-	267,400
Cost Recovery Revenues				
Cost Recovery Revenues	-	-	30,770,016	30,770,016
Total Sources/Revenues	\$ 375,395,668	\$ 3,097,000	\$ 30,770,016	\$ 409,262,684



CAL POLY

CSU General Operating Fund Base, One-Time, and Cost Recovery Budget by Account Category FY2019-20

	Base	One-Time	Cost Recovery	Total
Uses / Expenses				
Academic Affairs				
Salaries				
Academic	\$ 89,951,860	\$ -	\$ -	\$ 89,951,860
Management & Supervisory	19,490,880	-	-	19,490,880
Support Staff	26,036,167	-	325,728	26,361,895
Other Salary & Wages	576,323	-	-	576,323
Student Assistant	4,107,284	-	24,317	4,131,601
Total Salaries	140,162,514	-	350,045	140,512,559
Benefits				
Benefits	74,276,787	-	180,755	74,457,542
Total Benefits	74,276,787	-	180,755	74,457,542
Operating Expenditures				
Utilities	-	-	-	-
Travel	765,271	-	-	765,271
Contractual services	78,644	-	-	78,644
Services frm Other Fnds/Agencies	246,328	-	-	246,328
Other	10,150,174	14,017,087	20,000	24,187,261
Financial Aid	119,000	-	-	119,000
Transfers Out	-	-	316,624	316,624
Total Operating Expenditures	11,359,417	14,017,087	336,624	25,713,128
Total Expenditures	\$ 225,798,718	\$ 14,017,087	\$ 867,424	\$ 240,683,229



CSU General Operating Fund Base, One-Time, and Cost Recovery Budget by Account Category FY2019-20

	Base	One-Time	Cost Recovery	Total
Administration & Finance				
Salaries				
Management & Supervisory	\$ 5,862,178	\$ -	\$ 2,942,528	\$ 8,804,707
Support Staff	13,912,999	-	2,566,281	16,479,281
Other Salary & Wages	572,238	-	150,300	722,538
Student Assistant	357,033	-	148,195	505,228
Total Salaries	20,704,449	-	5,807,305	26,511,754
Benefits				
Benefits	13,551,596	-	3,643,780	17,195,376
Total Benefits	13,551,596	-	3,643,780	17,195,376
Operating Expenditures				
Utilities	6,711,099	-	-	6,711,099
Travel	197,376	-	54,441	251,817
Contractual services	1,070,194	-	2,828,884	3,899,078
Services frm Other Fnds/Agencies	891,338	-	593,414	1,484,752
Other ¹	2,583,551	14,943,436	3,301,788	20,828,775
Transfers Out	1,765,000	-	-	1,765,000
Total Operating Expenditures	13,218,558	14,943,436	6,778,527	34,940,521
Total Expenditures	\$ 47,474,603	\$ 14,943,436	\$ 16,229,612	\$ 78,647,650

¹ One-time budget of \$14.9M includes outstanding allocations for capital projects, utilities, encumbrances, and benefits.



CSU General Operating Fund Base, One-Time, and Cost Recovery Budget by Account Category FY2019-20

	Base	One-Time	Cost Recovery	Total
Student Affairs				
Salaries				
Academic	\$ 4,160,121	\$ -	\$ -	\$ 4,160,121
Management & Supervisory	4,384,308	-	263,946	4,648,255
Support Staff	7,331,129	-	602,531	7,933,659
Student Assistant	1,137,382	-	194,960	1,332,342
Total Salaries	17,012,940	-	1,061,437	18,074,377
Benefits				
Benefits	9,038,428		541,331	9,579,759
Total Benefits	9,038,428	-	541,331	9,579,759
Operating Expenditures				
Travel	133,100	-	53,000	186,100
Contractual services	242,550	-	-	242,550
Services frm Other Fnds/Agencies	72,402	-	54,022	126,424
Other	2,081,250	5,625,122	255,387	7,961,759
Total Operating Expenditures	2,529,302	5,625,122	362,409	8,516,833
Total Expenditures	\$ 28,580,670	\$ 5,625,122	\$ 1,965,177	\$ 36,170,968



CSU General Operating Fund Base, One-Time, and Cost Recovery Budget by Account Category FY2019-20

	Base	One-Time	Cost Recovery	Total
University Development				
Salaries				
Management & Supervisory	\$ 2,180,162	\$ -	\$ 949,291	\$ 3,129,453
Support Staff	1,190,810	-	633,930	1,824,740
Student Assistant	102,889	-	195,376	298,265
Total Salaries	3,473,861	-	1,778,597	5,252,459
Benefits				
Benefits	1,932,529	-	968,798	2,901,327
Total Benefits	1,932,529	-	968,798	2,901,327
Operating Expenditures				
Travel	6,000	-	187,098	193,098
Contractual services	-	-	66,000	66,000
Services frm Other Fnds/Agencies	-	-	114,327	114,327
Other	(785,651)	923,025	1,590,987	1,728,361
Total Operating Expenditures	(779,651)	923,025	1,958,411	2,101,786
Total Expenditures	\$ 4,626,739	\$ 923,025	\$ 4,705,807	\$ 10,255,571



CSU General Operating Fund Base, One-Time, and Cost Recovery Budget by Account Category FY2019-20

	Base	One-Time	Cost Recovery	Total
Diversity and Inclusion				
Salaries				
Management & Supervisory	\$ 449,484	\$ -	\$ -	\$ 449,484
Support Staff	75,272	-	-	75,272
Student Assistant	3,249	-	-	3,249
Total Salaries	528,005	-	-	528,005
Benefits				
Benefits	267,781	-	-	267,781
Total Benefits	267,781	-	-	267,781
Operating Expenditures				
Travel	30,000	-	-	30,000
Contractual services	4,000	-	-	4,000
Services frm Other Fnds/Agencies	20,000	-	-	20,000
Other	292,665	425,571	-	718,237
Total Operating Expenditures	346,665	425,571	-	772,237
Total Expenditures	\$ 1,142,452	\$ 425,571	\$ -	\$ 1,568,023



CSU General Operating Fund Base, One-Time, and Cost Recovery Budget by Account Category FY2019-20

	Base	One-Time	Cost Recovery	Total
Information Technology Services				
Salaries				
Management & Supervisory	\$ 2,523,116	\$ -	\$ 235,704	\$ 2,758,820
Support Staff	8,151,990	-	294,502	8,446,492
Student Assistant	100,400	-	-	100,400
Total Salaries	10,775,507	-	530,206	11,305,712
Benefits				
Benefits	5,843,498	-	335,710	6,179,208
Total Benefits	5,843,498	-	335,710	6,179,208
Operating Expenditures				
Travel	21,200	-	-	21,200
Contractual services	255,605	-	274,300	529,905
Other	1,576,377	1,927,845	1,695,500	5,199,722
Total Operating Expenditures	1,853,182	1,927,845	1,969,800	5,750,827
Total Expenditures	\$ 18,472,186	\$ 1,927,845	\$ 2,835,716	\$ 23,235,747



CSU General Operating Fund Base, One-Time, and Cost Recovery Budget by Account Category FY2019-20

	Base	One-Time	Cost Recovery	Total
President's Office				
Salaries				
President	\$ 429,915	\$ -	\$ -	\$ 429,915
Management & Supervisory	344,016	-	-	344,016
Support Staff	314,136	-	-	314,136
Other Salary & Wages	12,000	-	-	12,000
Student Assistant	24,960	-	-	24,960
Total Salaries	1,125,027	-	-	1,125,027
Benefits				
Benefits	481,392	-	-	481,392
Total Benefits	481,392	-	-	481,392
Operating Expenditures				
Travel	40,000	-	-	40,000
Services frm Other Fnds/Agencies	17,070	-	-	17,070
Other	191,233	-	-	191,233
Total Operating Expenditures	248,303	-	-	248,303
Total Expenditures	\$ 1,854,722	\$ -	\$ -	\$ 1,854,722



CSU General Operating Fund Base, One-Time, and Cost Recovery Budget by Account Category FY2019-20

	Base	One-Time	Cost Recovery	Total
University Support				
Salaries				
Management & Supervisory	\$ 694,824	\$ 150,000	\$ -	\$ 844,824
Support Staff	353,256	-	-	353,256
Other Salary & Wages	20,000	-	-	20,000
Student Assistant	19,920	-	-	19,920
Total Salaries	1,088,000	150,000	-	1,238,000
Benefits				
Benefits	585,519	82,500	-	668,019
Total Benefits	585,519	82,500	-	668,019
Operating Expenditures				
Travel	54,000	-	-	54,000
Contractual services	25,000	-	-	25,000
Services frm Other Fnds/Agencies	19,505	-	-	19,505
Other	(461,996)	682,742	-	220,745
Total Operating Expenditures	(363,491)	682,742	-	319,250
Total Expenditures	\$ 1,310,028	\$ 915,242	\$ -	\$ 2,225,269



CSU General Operating Fund Base, One-Time, and Cost Recovery Budget by Account Category FY2019-20

	Base	One-Time	Cost Recovery	Total
Centrally Managed				
Benefits				
Benefits ¹	\$ 105,000	\$ -	\$ -	\$ 105,000
Total Benefits	105,000	-	-	105,000
Operating Expenditures				
Contractual services	-	-	108,590	108,590
Other	25,897,173	34,125,239	-	60,022,413
Financial Aid	20,133,377	-	-	20,133,377
Total Operating Expenditures	46,030,550	34,125,239	108,590	80,264,380
Total Expenditures	\$ 46,135,550	\$ 34,125,239	\$ 108,590	\$ 80,369,380

¹Campus benefit administration charge from the Chancellor's Office

Other Operating



OTHER OPERATING FUNDS SUMMARY

Other Operating Funds include state funded grant programs such as CSUPERB, COAST, and ARI, as well as some smaller funds supported directly by student fees, such as WOW, S.O.A.R., and Commencement).

These Funds have operated on a cash basis, and as such, the current estimated FY2019-20 budget is based upon a two year average of actual activity in these funds. Any remaining cash balance in any of these programs stays with these programs and cannot be moved to other "Funds".



Other Operating Funds FY2019-20

	Fiscal Year 2019-20		
	User Fees Funds ¹	State Grants	Interest Earnings
Revenues ²	3,705,147	1,496,607	1,464,016
Expenses ²	3,464,093	1,244,032	2,277,556
Change in Net Assets	241,054	252,575	(813,540)
Beginning Fund Balance	1,294,079	378,323	2,000,000
Ending Fund Balance	1,535,133	630,898	1,186,460

¹ User Fees are category IV fees, which include Commencement, S.O.A.R., Writing Center, Lab Keys, Health Center Services, etc.

² 2019-20 budgets estimated at a 2 year average (FY2017-18 & FY2018-19) of Actuals

Self-Support Funds



SELF-SUPPORT FUNDS SUMMARY

Self-Support Funds include Housing, Parking, Campus Union (UU), and Professional and Continuing Education (PACE). These funds are also often referred to as Enterprise Funds. These programs are self-contained, in that they are required to bring in their own revenue to support the program, and any residual revenue collected is kept with the fund to support future operating and capital expenses.

What follows is a high level summary of the external budgets for these funds. In addition to the summary, you will find more detailed budgets for each entity in the Appendix. Each of these support budgets go through individual review and approval processes.



Housing FY2019-20

	Fiscal Year 2018-19		Fiscal Year 2019-20	YoY Change (Budget)
	Final Budget	Actuals	Initial Budget	%
Revenues	69,280,994	78,850,211	73,639,924	6.3%
Expenses	35,957,978	43,276,819	39,420,605	9.6%
Transfers to Maintenance & Repair and Capital Funds	-	4,047,607	7,369,522	100.0%
Debt Service	26,233,740	26,222,751	34,018,031	29.7%
Change in Net Assets	7,089,276	5,303,035	(7,168,234)	(201.1%)
Beginning Fund Balance	10,860,141	10,860,141	16,163,175	48.8%
Ending Fund Balance	17,949,417	16,163,175	8,994,941	(49.9%)



Parking FY2019-20

	Fiscal Year 2018-19		Fiscal Year 2019-20	YoY Change (Budget)
	Final Budget	Actuals	Initial Budget	%
Parking Fines and Forfeitures				
Revenues	1,026,911	985,650	1,105,640	7.7%
Expenses	1,026,911	1,027,390	1,105,640	7.7%
Transfers to Maintenance & Repair and Capital Funds	-	-	-	100.0%
Debt Service	-	-	-	100.0%
Change in Net Assets	-	(41,740)	-	100.0%
Beginning Fund Balance	68,253	68,253	26,513	(61.2%)
Ending Fund Balance	68,253	26,513	26,513	(61.2%)
Parking Fees				
Revenues	5,292,000	5,667,824	5,370,762	1.5%
Expenses	3,042,075	3,296,005	3,511,358	15.4%
Transfers to Maintenance & Repair and Capital Funds	250,000	587,508	2,496,100	898.4%
Debt Service	1,977,325	1,976,442	1,978,750	0.1%
Change in Net Assets	22,600	(192,130)	(2,615,446)	(11673.0%)
Beginning Fund Balance	10,853,564	10,853,564	10,661,434	(1.8%)
Ending Fund Balance	10,876,164	10,661,434	8,045,988	(26.0%)
Total Parking				
Revenues*	6,035,500	6,495,877	6,129,633	1.6%
Expenses*	3,785,575	4,165,798	4,270,229	12.8%
Transfers to Maintenance & Repair and Capital Funds	250,000	587,508	2,496,100	898.4%
Debt Service	1,977,325	1,976,442	1,978,750	0.1%
Change in Net Assets	22,600	(233,870)	(2,615,446)	(11673.0%)
Beginning Fund Balance	10,921,817	10,921,817	10,687,947	(2.1%)
Ending Fund Balance	10,944,417	10,687,947	8,072,501	(26.2%)

*Parking Fees subsidizes Parking Fines to cover the fund deficit. This subsidy has been eliminated from revenues and expenses in the total Parking summary



Campus Union FY2019-20

	Fiscal Year 2018-19		Fiscal Year 2019-20	YoY Change (Budget)
	Final Budget	Actuals	Initial Budget	%
Revenues	17,353,155	17,761,015	18,244,665	5.1%
Expenses	8,079,835	8,551,933	8,666,122	7.3%
Transfers to Maintenance & Repair and Capital Funds	3,695,000	6,539,796	9,005,000	143.7%
Debt Service	5,779,794	5,779,638	5,784,094	0.1%
Change in Net Assets	(201,474)	(3,110,351)	(5,210,551)	2486.2%
Beginning Fund Balance	25,099,969	25,099,969	21,989,618	(12.4%)
Ending Fund Balance	24,898,495	21,989,618	16,779,067	(32.6%)

Professional and Continuing Education (PACE) FY2019-20

	Fiscal Year 2018-19		Fiscal Year 2019-20	YoY Change (Budget)
	Final Budget	Actuals	Initial Budget	%
Revenues	2,994,078	3,071,808	3,194,396	6.7%
Expenses	2,923,000	3,020,776	3,194,396	9.3%
Transfers to Maintenance & Repair and Capital Funds	-	-	-	0.0%
Debt Service	-	-	-	0.0%
Change in Net Assets - Operations	71,079	51,032	-	(100.0%)
Net Activity from PACE Programs - Surplus / (Deficit) *	-	933,373	-	0.0%
Transfers out to PACE Campus Partner Fund	(986,599)	(986,599)	-	(100.0%)
Beginning Fund Balance	8,605,722	8,605,722	8,603,528	(0.0%)
Ending Fund Balance	7,690,202	8,603,528	8,603,528	11.9%

*PACE programs are budgeted discretely and to-date not summarized in a holistic budget. All programs are budgeted -break even

Other Selected Funds & Budgets



OTHER SELECTED FUNDS & BUDGETS SUMMARY

Other Selected Funds & Budgets include additional CSU funds not already reported, as well as a summary of key Campus Based Fee budgets (a subset of General Operating Funds disclosed in the section starting on page 4). Funds not yet reported include Athletics funded from Instructionally Related Activity (IRA) fees, Other IRA based fee budgets, and the Lottery funded budgets. The Campus Based Fees that are included in this document are the Cal Poly Opportunity Fee (CPOF), Student Success Fees (SSF), College Based Fees (CBF), and Cal Poly Plan (CPP).

IRA fees are split between Athletics and other funds based upon a historical formula and approved by the IRA committee. These funds are projected conservatively each year based upon expected student enrollment. These must be used for instructionally related activity purposes. Instructionally related activities are defined as "activities and laboratory experiences that are partially sponsored by an academic discipline or department and which are, in the judgment of the President, integrally related to the function of instructional offerings." (Ed Code 89230)

Lottery funds are allocated directly from the state as directed from the Chancellor's Office and Cal Poly is expected to continue to receive approximately \$1.5M. The California State Lottery Act of 1984 states . . . "all funds allocated from the California State Lottery Education Fund shall be used exclusively for the education of pupils and students and no funds shall be spent for acquisition of real property, construction of facilities, financing of research or any other non-instructional purpose." The intent of lottery funds is to provide monetary support aligned with an instructional purpose for the education of pupils and students.

The Campus Based Fees are campus-based mandatory (category II) fees required for enrollment. SSF, CBF, and CPP are long-standing fees that are charged to all students. These fees increase each year by a 3-year trailing average of the Higher Education Price Index (HEPI), which was 2.77% for fees charged in FY2019-20. CPOF is our newest fee, assessed to non-resident students on a cohort basis. As this is the first year, only new Cal Poly non-resident students are therefore included in the calculation.

What follows is a high level summary of these budgets. In addition to the summary, you will find more detailed information on IRA and Lottery in the Appendix.



CAL POLY

Athletics IRA FY2019-20

	Fiscal Year 2018-19		Fiscal Year 2019-20	YoY Change (Budget)
	Final Budget	Actuals	Initial Budget	%
Revenues	9,028,720	8,548,133	9,024,200	(0.1%)
Expenses	9,233,545	9,011,634	9,186,290	(0.5%)
Change in Net Assets	(204,825)	(463,502)	(162,090)	(20.9%)
Beginning Fund Balance	134,655	134,655	(328,846)	(344.2%)
Ending Fund Balance	(70,170)	(328,846)	(490,936)	599.6%

Other IRA FY2019-20

	Fiscal Year 2018-19		Fiscal Year 2019-20	YoY Change (Budget)
	Final Budget	Actuals	Initial Budget	%
Revenues ¹	2,137,303	3,059,662	2,294,329	7.3%
Expenses	2,056,397	2,740,647	2,269,077	10.3%
Change in Net Assets	80,906	319,015	25,252	(68.8%)
Beginning Fund Balance	2,272,383	2,272,383	2,591,398	14.0%
Ending Fund Balance	2,353,289	2,591,398	2,616,649	11.2%

¹Many IRAs rely on funding separate from IRA Fee Revenue to support activities. With the exception of Athletics, these revenues are not currently budgeted; Other IRA revenue and expense budgets above are fee allocations only



CAL POLY

Lottery FY2019-20

	Fiscal Year 2018-19		Fiscal Year 2019-20	YoY Change (Budget)
	Final Budget	Actuals	Initial Budget	%
Revenues	1,534,000	1,672,907	1,646,000	7.3%
Expenses	1,534,000	1,688,075	1,534,000	0.0%
Change in Net Assets	-	(15,168)	112,000	100.0%
Beginning Fund Balance	1,176,515	1,176,515	1,161,347	-1.3%
Ending Fund Balance	1,176,515	1,161,347	1,273,347	8.2%



Student Fee Budgets FY2019-20

	Fiscal Year 2019-20			
	Cal Poly Opportunity Fee	Student Success Fee	College Based Fees	Cal Poly Plan
Revenues	\$ 2,114,000	\$ 18,362,000	\$ 19,618,000	\$ 5,021,000
Expenditures				
Coll Ag Food& Env Sci	-	1,512,150	3,734,350	186,000
College Arch & Env Design	-	292,000	1,685,859	137,580
Orfalea Coll of Business	183,675	1,482,840	2,786,132	690,000
College of Engineering	-	2,797,504	5,661,814	530,500
College of Liberal Arts	-	2,052,414	1,893,124	1,390,235
College of Science & Math	110,000	2,280,837	2,808,166	1,411,735
Academic Programs & Planning	235,750	1,539,880	-	372,950
Student Academic Services	494,775	1,088,689	-	-
Acad Affairs-Division	-	392,706	-	-
Admissions, Recruit&FinAid	-	417,132	-	-
Info Technology Svcs	-	250,000	-	-
Diversity/Inclusivity Offc	-	251,639	-	-
Facilities Management and Dev	-	-	-	-
Student Affairs Technology	-	-	-	-
Disability Resource Center	-	546,946	-	-
Career Services	-	732,000	-	-
Dean of Students	-	1,065,000	-	-
Campus Health & Wellbeing	-	861,263	-	-
Centrally Managed Financial Aid Grant Funds	799,434	-	-	-
Centrally Managed Student Success Fee Admin ¹	-	-	-	-
Centrally Managed College Based Fee Admin ¹	-	-	-	-
Centrally Managed Cal Poly Opp Fee ¹	-	-	-	-
Centrally Managed Cal Poly Plan ¹	-	-	-	78,000
Total Expenditures	1,823,634	17,563,000	18,569,445	4,797,000
Net	\$ 290,366	\$ 799,000	\$ 1,048,555	\$ 224,000

¹Funds are held in a centrally managed department until allocated.

Maintenance & Repair and Capital Improvement



Maintenance & Repair and Capital Improvement Budget Summary 2019/20

Project Type	Adopted FY 2019/20	Carryover from FY 2018/19	Amended FY 2019/20
Associated Students, Inc.	-	2,628	2,628
Deferred Maintenance	1,050,000	8,020,948	9,070,948
Energy Projects	-	76,048	76,048
Cal Poly Foundation	-	758,908	758,908
State Department Funding	210,223	4,793,851	5,004,074
Health Center M&R	1,075,000	10,682	1,085,682
Performing Arts Center M&R	-	92,146	92,146
Housing Maintenance and Repair	1,765,000	569,704	2,334,704
Major Capital projects	8,850,000	202,642,852	211,492,852
Parking Maintenance and Repair	350,000	211,351	561,351
University Union M&R	1,881,374	3,721,570	5,602,944
Contingency	-	6,276,170	6,276,170
Special Projects funding ¹	425,000	4,014,080	4,439,080
Special Repair funding & Utility Savings Projects	1,933,500	3,121,698	5,055,198
University House 5-Year List	-	3,260	3,260
2019-2020 CSU Infrastructure Improvement and State Deferred Maintenance Projects	12,102,000	-	12,102,000
Grand Total	29,642,097	234,315,895	263,957,992

¹ includes projects on the MRC list funded by Student Success Fees

Auxiliary (External Enterprise)



AUXILIARY (EXTERNAL ENTERPRISE) SUMMARY

Auxiliary organizations, or External Enterprise Funds, are separate legal entities authorized in the Education Code to provide essential services to students and employees. They operate in association with campuses pursuant to special written agreements, and are authorized to perform specific functions that contribute to the educational mission of the campus. Here at Cal Poly, this includes, Associated Students, Inc. (ASI), Cal Poly Corporation (CPC), Cal Poly Foundation (Foundation), and the Performing Arts Center (PAC). These funds exist outside of the State fund system, however support Cal Poly in its mission. In addition, all have their own Board/management body that reviews and approves their finances, although they operate within the policies established by the CSU Board of Trustees, the chancellor, and the campus. These programs are self-contained and must bring in their own revenue to support the program, with any residual revenue collected kept with the entity to support future operating and capital expenses.

What follows is a high level summary of the external budgets for these funds. In addition to the summary, you will find more detailed budgets for each entity in the Appendix.



Other Operating Funds FY2019-20

	Fiscal Year 2019-20			
	Associated Students, Inc.	Cal Poly Corporation	Cal Poly Foundation	Performing Arts Center ¹
Revenues	7,225,995	101,679,000	4,499,887	2,353,861
Expenses	7,225,995	99,337,000	4,307,191	1,971,293
Transfers to Maintenance & Repair Reserve:	-	-	-	350,000
Other Income (Expense)	-	(965,000)	-	-
Change in Net Assets	-	1,377,000	192,696	32,568
Beginning Fund Balance	3,284,249		2,432,281	726,601
Ending Fund Balance	3,284,249		2,624,977	759,169

¹ PAC revenues and expenses have been adjusted down by state funding amounts, so as not to be duplicated with budgets contained in the General Operating Fund reports. Amounts are \$1,242,346 for FY2018-19 and \$1,273,405 for

Appendix

MEMORANDUM

10/8/2019

TO: Jeffrey D. Armstrong
President

Cynthia Vizcaíno Villa
Senior Vice President,
Administration and Finance

FROM: David Valadez ^{DS}
Director, 
Budget & Finance

COPIES: J. Darin
A. Kraetsch
J. Haft

SUBJECT: Approval of FY 2019/20 CSU Base Operating Budget


Attached for your approval is the FY 2019/19 CSU Base Operating Budget. This budget is currently based on an enrollment target of 17,275 resident FTES which ties to the Chancellor’s Office target established in the Final Budget Allocations Memorandum (B-2019-02). This budget also reflects an increase in our state appropriation of \$14,468,300 and an overall base budget deficit of \$8,465,941.

A separate memo to division vice presidents will be prepared to notify them of their respective budget allocations, with meetings to follow.

Should you have any questions, please contact me at extension 62668.

Enclosure

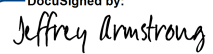
Approved:

DocuSigned by:

6E0A5640B82F424

Cynthia Vizcaíno Villa

2019-10-08

Date

DocuSigned by:

C13B181E6F8049E

Jeffrey D. Armstrong

2019-10-10

Date



CAL POLY

CSU General Operating Fund Preliminary Budget Plan FY 2019/20

Sources

	Approved Base Budget FY 2018/19	Projected Incremental Base Budget FY 2019/20	Projected Base Budget FY 2019/20
CSU Changes to Base			
Allocated State Tax Revenues	\$ 146,283,968	\$ 14,468,300	\$ 160,752,268
Campus Based Fees			
State University Fee	117,557,000	1,933,000	119,490,000
Non-Resident Tuition	35,025,000	2,275,000	37,300,000
College Based Fee (Designated Fee) ¹	18,787,000	831,000	19,618,000
Student Success Fee (Designated Fee) ¹	17,578,000	784,000	18,362,000
Cal Poly Plan (Designated Fee) ¹	4,807,000	214,000	5,021,000
Professional Grad Fee (Designated Fee; 25% to Fin Aid)	170,000	-	170,000
Health Services (Designated Fee; 30% to Fin Aid) ¹	8,183,000	1,933,000	10,116,000
Cal Poly Opportunity Fee ²	-	2,114,000	2,114,000
Other Campus Receipts and Sources	2,353,000	-	2,353,000
Interest Assessment	99,400	-	99,400
Sub-total - Revenue	204,559,400	10,084,000	214,643,400
Total Sources	\$ 350,843,368	\$ 24,552,300	\$ 375,395,668

¹ Fee increases due to HEPI inflationary effect

² Fee amount is higher than initially projected due to anticipated increase in Non-Resident students

	FY2018/19 Base Budget Assumption	FY2019/20 Base Budget Assumption	FY2019/20 Campus Enrollment Projection	FY2019/20 CO Target
Resident FTES	17,100	17,275	17,275	17,275
Non-Resident FTES	3,093	3,250	3,250	N/A
	15.3%	15.8%	15.8%	15.8%



CAL POLY

CSU General Operating Fund Preliminary Budget Plan FY 2019/20

<i>Uses</i>	Base 18/19	Incr 19/20	Base 19/20
FY2018/19 General Campus Support	280,379,935	-	280,379,935
Mandatory Costs			
FY 2019-20 Compensation	-	8,969,000	8,969,000
FY 2019-20 Health and Dental	-	435,000	435,000
FY 2019-20 Retirement	-	2,920,000	2,920,000
Physical Plant Maintenance (Maint Infrastructure /New Space)	-	146,000	146,000
Graduation Initiative 2025	3,642,000	1,069,000	4,711,000
Risk Management Insurance	3,978,477	375,000	4,353,477
Debt Service (Frost Center)	1,500,000	1,100,000	2,600,000
Cal Poly Opportunity Fee - CSU Assessment	-	750,000	750,000
SB84 Loan Repayment (6 year commitment) ³	-	1,141,300	1,141,300
SUG Reallocation	13,433,000	(671,700)	12,761,300
Sub-total - Mandatory Costs	22,553,477	16,233,600	38,787,077
Campus Based Fees			
Cal Poly Plan	4,807,000	214,000	5,021,000
Health Services	7,718,900	1,353,100	9,072,000
Student Success Fee	17,578,000	784,000	18,362,000
College Based Fee	18,787,000	831,000	19,618,000
Cal Poly Opportunity Fee - Faculty Funding	-	298,988	298,988
Cal Poly Opportunity Fee - Student Support Funding	-	730,525	730,525
Cal Poly Opportunity Fee - Unallocated	-	285,053	285,053
Professional Grad Fee - OCOB	126,386	-	126,386
Sub-total, Designated campus based fees	49,017,286	4,496,666	53,513,952

³ SB84 loan payment is Cal Poly's share of PERS Retirement payback to state, this is the first of 6 payments.



CAL POLY

CSU General Operating Fund Preliminary Budget Plan FY 2019/20

	Base 18/19	Incr 19/20	Base 19/20
Campus Based Scholarships			
Non Resident Scholarship	4,360,000	(500,000)	3,860,000
Partner School Scholarship	-	200,000	200,000
Cal Poly Scholars - Mosaic	90,000	-	90,000
Cal Poly Engineering Scholars	600,000	(200,000)	400,000
Health Fee Financial Aid Set Aside - 30%	464,100	579,900	1,044,000
Professional Grad Fee - Fin Aid 25%	43,614	-	43,614
Cal Poly Scholars	-	799,434	799,434
Merit Scholarship	222,000	-	222,000
Sub-total, Campus Based Scholarships	5,779,714	879,334	6,659,048
Other Current Year Allocations			
Cultural Commencement	-	13,000	13,000
Campus Strategic Infrastructure Funding Plan	-	500,000	500,000
Legal Expenses	-	150,000	150,000
CLA (Marching Band) ⁴	-	204,000	204,000
Athletics	-	320,000	320,000
PAC Partner Contribution	-	31,360	31,360
Faculty Promotion & Tenure	-	763,032	763,032
University Police Support	-	171,000	171,000
VP Research	-	110,000	110,000
University Development Positions	-	248,100	248,100
Campus Photographer	-	99,000	99,000
OUDI Operational Support	-	45,000	45,000
LMS Subscription Fee	-	229,605	229,605
Sub-total, Other Current Year Allocations	-	2,884,097	2,884,097

⁴ The Marching Band is being funded to alleviate the financial pressure in Athletics, which was funding this prior.



CAL POLY

CSU General Operating Fund Preliminary Budget Plan FY 2019/20

	Base 18/19	Incr 19/20	Base 19/20
Strategic Initiatives & Reserves			
Capital and Economic Uncertainty Reserves	-	500,000	500,000
Strategic Initiative One-Time Funding (50% of New NR Tuit)	-	1,137,500	1,137,500
Sub-total, Commitments - Strategic	-	1,637,500	1,637,500
Total Uses	\$ 357,730,412	\$ 26,131,197	\$ 383,861,609
Net Base Budget Surplus / (Deficit)	\$ (6,887,044)	\$ (1,578,897)	\$ (8,465,941)
Net Base Budget Surplus / (Deficit) Less Reserves⁵	\$ (6,887,044)	\$ (328,897)	\$ (7,215,941)

⁵ Less \$500K for Capital and Economic Uncertainty Reserves, and \$750K for CPOF CSU Assessment, both are not anticipated to be used for FY2019-20



CAL POLY

Incremental Base State Appropriation Summary FY 2019-20

		Funding
Base:		
Restricted		
Compensation	\$	8,623,000
Minimum Wage		346,000
Health & Dental		435,000
Retirement		2,920,000
New Space Maintenance Support		146,000
Graduate Initiative 2025 ¹		1,069,000
SUG Reallocation		(671,700)
Sub Total		12,867,300
Discretionary		
Funded Enrollment ²		1,601,000
Sub Total		1,601,000
Total	\$	14,468,300
One-Time:		
Restricted		
Graduate Initiative 2025 ¹	\$	1,371,000
MSTI Enrollment		95,000
Discretionary		
Year 2 CSU One-Time Enrollment Funding		1,631,000
Total	\$	3,097,000

¹ GI2025 committee to provide recommendation for allocations to President

² CSU funded enrollment increased to account for more of Cal Poly's actual CA enrollment



CAL POLY

Campus Contingency and One Time Enrollment Funding FY 2019-20

	Proposed Budget
Sources	
Strategic Initiative Funding	\$ 6,229,189
Year 2 CSU One-Time Enrollment Funding	1,631,000
Total Sources	7,860,189
Planned Uses	
FY2019-20 Budget	8,465,941
Chase Hall	600,000
Campus Master Plan	250,000
P3 Consultant	150,000
Cal Poly Lofts Scholarships	40,000
Economic Development Activity	400,000
CCI Operational Support	62,000
Strategic Plan- Design and Printing	20,000
University Support Expenses	450,000
CRM	1,000,000
Capital Project Management Fee Waiver (Wine/Vit, Frost, etc)	500,000
Athletics	275,000
CPX Support	125,000
Marketing - Brand Adaptation/Transition	200,000
Communications Operational Support	20,000
With Us Program Support	21,000
Case Manager (1 yr then internal)	110,000
Security Software	225,000
MCA - Phase II	334,250
Misc One-Time Expenses	1,500,000
Total Uses	14,748,191
Net Balance	(6,888,002)
One-Time Funding	
Roll Over Campus Contingency as of 7/1	14,044,723
Sub-total One-Time Funding	14,044,723
Net Projected Funding Available	\$ 7,156,721



CAL POLY

Infrastructure Funding Summary FY 2019-20

	IDC	Oper
Sources		
IDC	\$ 2,368,916	\$ -
Application Fee	-	500,000
Phase out of N/R Scholarship	-	1,500,000
Total Sources	2,368,916	2,000,000
Uses		
Website Redesign		
Web Administrator ¹	72,100	-
Web Administrator Benefits ¹	43,260	-
Web Developer ¹	77,250	-
Web Developer Benefits ¹	46,350	-
Web Designer / UX Specialist ¹	82,400	-
Web Designer Benefits ¹	49,440	-
Sub-total	370,800	-
Student Affairs		
	300,000	-
University Development		
Marketing - Placeholder One-Time	100,000	-
Data Manager ¹	-	92,700
Data Manager Benefits ¹	-	55,620
Departmental funds to offset	-	(15,000)
Alumni Relations Position from CENG - S&B ^{1,3}	-	150,000
Alumni Relations O&E ³	-	25,000
Alumni Relations Webmaster/graphics - Alumni relations ^{3,4}	-	90,000
Operational Support	-	223,075
Sub-total	100,000	672,020
CAFES Development Director ⁵		
	-	193,000
Data Management		
Chief Data Officer S&B ⁵	-	324,000
Data Manager S&B ⁵	-	194,000
Business Analyst S&B ⁵	-	130,000
Operating Expenses	-	54,000
Sub-total	-	702,000
Information Technology		
Operations (CCTC) ⁴	180,000	-
Operations (AWS) ⁴	180,000	-
Bandwidth, Tools, Other	340,000	-
Computer refresh program for Faculty	-	300,000
Sub-total	700,000	300,000
Administration and Finance		
Environmental Health & Safety Manager ⁴	155,000	-
UPD Operations	60,000	-
A&F Analyst Position	104,000	-
A&F Operations	146,000	-
Sub-total	465,000	-
CRM Reserve		
	475,000	-
VP Research		
	-	500,000
Total Uses		
	2,410,800	2,367,020
Unallocated Funding Available		
	(41,884)	(367,020)
One-Time roll forward from prior year	944,124	1,272,517
Surplus / (Deficit)	\$ 902,240	\$ 905,497

¹ Position originally approved in FY 16/17 (5 positions)

² Operational Support

³ Alumni funding was Student Affairs, reorg to University Development

⁴ Position originally approved in FY 17/18 (4 positions)

⁵ Position approved in FY 18/19 (6 positions)



CAL POLY

Summary of Allocations (General Operating, Campus Contingency, IFP, Fees)

By Division / Source

FY 2019-20

	State Approp / Tuition	Campus Based Fees	One-Time	Subtotal General Operating	IDC & Other Sources	Total
Academic Affairs						
College-Based Fee, Cal Poly Plan	\$ -	\$ 1,045,000	\$ -	\$ 1,045,000		\$ 1,045,000
Graduate Initiative 2025 ¹	1,069,000		1,111,000	2,180,000		2,180,000
MSTI Enrollment ¹			95,000	95,000		95,000
Faculty Promotion/Tenure	763,032			763,032		763,032
Faculty - CPOF		298,988		298,988		298,988
Student Support - CPOF		235,700		235,700		235,700
Marketing - Brand Adaptation/Transition			200,000	200,000		200,000
University Photographer	99,000			99,000		99,000
CLA (Marching Band)	204,000			204,000		204,000
	\$ 2,135,032	\$ 1,579,688	\$ 1,406,000	\$ 5,120,720	\$ -	\$ 5,120,720
Research						
Operational Support	110,000			110,000		110,000
Research Development Fund				-	500,000	500,000
	\$ 110,000	\$ -	\$ -	\$ 110,000	\$ 500,000	\$ 610,000
OUDI						
Operational Support	45,000			45,000		45,000
	\$ 45,000	\$ -	\$ -	\$ 45,000	\$ -	\$ 45,000
Communications						
Operational Support			20,000	20,000		20,000
	\$ -	\$ -	\$ 20,000	\$ 20,000	\$ -	\$ 20,000
Development						
Donor Communications Salary Delta	25,000			25,000		25,000
Gift Administrative Analyst	100,100			100,100		100,100
Leadership Annual Giving Officer	123,000			123,000		123,000
	\$ 248,100	\$ -	\$ -	\$ 248,100	\$ -	\$ 248,100
Student Affairs						
Student Support - CPOF		494,825		494,825		494,825
CPX Support			125,000	125,000		125,000
Athletics Operational Support	320,000		275,000	595,000		595,000
Cultural Commencement	13,000			13,000		13,000
Strategic Plan Support			20,000	20,000		20,000
With Us Program Support			21,000	21,000		21,000
Cal Poly Lofts Scholarships			40,000	40,000		40,000
Case Manager (1 yr then internal)			110,000	110,000		110,000
Health Services - Operations		1,353,100		1,353,100		1,353,100
	\$ 333,000	\$ 1,847,925	\$ 591,000	\$ 2,771,925	\$ -	\$ 2,771,925
ITS						
LMS Subscription Fee	229,605			229,605		229,605
LMS Implementation Costs			260,000	260,000		260,000
Security Software			225,000	225,000		225,000
CCI Operational Support			62,000	62,000		62,000
MCA - Phase II			334,250	334,250		334,250
	\$ 229,605	\$ -	\$ 881,250	\$ 1,110,855	\$ -	\$ 1,110,855



Summary of Allocations (General Operating, Campus Contingency, IFP, Fees)
By Division / Source
FY 2019-20



	State Approp / Tuition	Campus Based Fees	One-Time	Subtotal General Operating	IDC & Other Sources	Total
Administration & Finance						
PAC Partner Contribution	31,360			31,360		31,360
University Police Support	171,000			171,000		171,000
Capital Project Management Fee Waiver (Wine/Vit, Frost, etc)			500,000	500,000		500,000
Physical Plant Maintenance	146,000			146,000		146,000
	\$ 348,360	\$ -	\$ 500,000	\$ 848,360	\$ -	\$ 848,360
Scholarships/Financial Aid						
Non-Resident Scholarship Phase Out	(500,000)			(500,000)		(500,000)
Partner School Scholarship	200,000			200,000		200,000
Cal Poly Engineering Scholars Reallocation	(200,000)			(200,000)		(200,000)
SUG	(671,700)			(671,700)		(671,700)
Cal Poly Opportunity Grant		799,434		799,434		799,434
Health Fee Fin Aid		579,900		579,900		579,900
	\$ (1,171,700)	\$ 1,379,334	\$ -	\$ 207,634	\$ -	\$ 207,634
Mandatory Costs						
Comp/Health/Retirement	12,324,000			12,324,000		12,324,000
Risk Pool	375,000			375,000		375,000
SB84 Repayment	1,141,300			1,141,300		1,141,300
CPOF - CSU Assessment	750,000			750,000		750,000
Debt Service (Frost Center)	1,100,000			1,100,000		1,100,000
	\$ 15,690,300	\$ -	\$ -	\$ 15,690,300	\$ -	\$ 15,690,300
Central						
Campus Strategic Infrastructure	500,000			500,000		500,000
Reserves - Capital and Economic Uncertain	500,000			500,000		500,000
Central Campus Contingency Allocations	1,137,500			1,137,500		1,137,500
Legal Expenses	150,000			150,000		150,000
FY2019-20 Budget Deficit			8,465,941	8,465,941		8,465,941
Chase Hall			600,000	600,000		600,000
Campus Master Plan			250,000	250,000		250,000
P3 Consultant			150,000	150,000		150,000
President Faculty Fellow			100,000	100,000		100,000
Economic Development Activity			400,000	400,000		400,000
Operating Contingency			350,000	350,000		350,000
FY2019-20 Strategic Initiatives			1,500,000	1,500,000		1,500,000
CRM			1,000,000	1,000,000		1,000,000
	\$ 2,287,500	\$ -	\$ 12,815,941	\$ 15,103,441	\$ -	\$ 15,103,441
Unallocated						
Unallocated - CPOF ¹		285,053		285,053		285,053
Unallocated - SSF ¹		784,000		784,000		784,000
	\$ -	\$ 1,069,053	\$ -	\$ 1,069,053	\$ -	\$ 1,069,053
Total Allocations by Funding Source	\$ 20,255,197	\$ 5,876,000	\$ 16,214,191	\$ 42,345,388	\$ 500,000	\$ 42,845,388

¹ Final allocation TBD in partnership with Committees

\$26,131,197

CODED MEMO B 2019-02

To: CSU Chief Financial Officers

From: Ryan Storm, Assistant Vice Chancellor for Budget 
Kara Perkins, Executive Budget Director 

CC: Timothy P. White, Chancellor
Steven Relyea, Executive Vice Chancellor and Chief Financial Officer
Loren J. Blanchard, Executive Vice Chancellor for Academic and Student Affairs
Evelyn Nazario, Vice Chancellor of Human Resources
CSU Presidents, Financial Officers, Budget Officers, Financial Aid Directors,
Enrollment Planning and Resource Officers, and Enrollment Managers

Date: July 19, 2019

Re: 2019-20 Final Budget Allocations

Attachments: Coded Memo B 2019-02, Attachments A-E

The Budget Act of 2019 includes a \$332.9 million increase in recurring General Fund appropriation for the California State University (CSU) operating fund. This General Fund increase, along with new tuition revenue of \$46.2 million from enrollment growth, equals \$379.1 million in new recurring funding for the CSU compared to 2018-19. A summary of the 2019-20 final operating fund budget can be found on the next page. The attachments contain detailed information by campus.

The governor signed two pieces of legislation specific to the Budget Act of 2019 that affect the CSU. The first is the original Budget Act of 2019 signed on June 27, 2019 ([Assembly Bill 74, Chapter 23](#)). The second was signed on July 1, 2019 ([Senate Bill 106, Chapter 55](#)), which amended the Budget Act of 2019 to correct drafting errors made in AB 74 that affected the CSU's General Fund appropriation. As you reference these statutes today and, in the future, it is important to only use Senate Bill 106 as it details the correct appropriation for the CSU's main General fund adjustments and was the latter of the two, making it the final authority. You may disregard the main CSU General Fund detail in the original budget act (i.e. Item 6610-001-0001). For all other CSU-related appropriations and provisions found throughout the original Budget Act of 2019, please reference Assembly Bill 74.

A third piece of legislation signed by the Governor on July 1, 2019 ([Senate Bill 77, Chapter 53](#)) is the 2019-20 higher education trailer bill. The trailer bill codified many programmatic changes that were necessary to implement the policy decisions contained in the Budget Act of 2019.

The following table summarizes the 2019-20 final operating fund budget including General Fund and tuition and fee revenue:

2019-20 Final Budget Summary	
2018-19 Final Budget, General Fund (Coded Memo B 2018-02)	\$3,627,143,000
2018-19 State-Funded Employer-Paid Retirement Adjustment	22,502,000
2018-19 Total General Fund Budget	\$3,649,645,000
2019-20 General Fund Increase	332,907,000
2019-20 Total General Fund Budget	\$3,982,552,000
2018-19 Final Budget Gross Tuition & Fees (Campus Reported)	\$3,118,104,000
2019-20 Tuition from 2.75% Enrollment Growth	46,158,000
2019-20 Gross Tuition & Fees	\$3,164,262,000
2019-20 Total Operating Budget	\$7,146,814,000
2019-20 Expenditure Increases	
Graduation Initiative 2025	\$45,000,000
Enrollment Funding	131,158,000
Compensation	147,831,000
Mandatory Cost Increases	
Employer-Paid Health Care	7,304,000
Operations and Maintenance of New Facilities	4,748,000
Retirement Above State Funding	23,198,000
Minimum Wage Increase	7,022,000
Project Rebound	3,300,000
Rapid Rehousing for homeless and housing insecure students	6,500,000
Other Program Adjustments	3,004,000
Total Expenditure Increases	\$379,065,000

Detailed explanations of ongoing budget allocations are provided in the following pages. General Fund and estimated gross tuition revenue from enrollment growth by campus are included in the attachments to this coded memorandum.

The attachments to the memo display the following final budget adjustments by campus:

- Attachment A: Operating Budget Total
- Attachment B: Revisions to 2018-19 General Fund Allocations
- Attachment C: 2019-20 Expenditure and Revenue Adjustments
- Attachment D: 2019-20 Enrollment and Tuition & Fee Revenue Adjustments
- Attachment E: 2019-20 Final State University Grant Allocations

The 2019-20 final budget also includes millions of dollars of one-time General Fund augmentations for such items as deferred maintenance, basic needs partnerships, and new campus studies. Separate allocation memos will be provided at a later date and include additional detail.

Questions concerning this memo or its attachments may be directed to Kara Perkins, Chris Canfield, or other System Budget Office staff at (562) 951-4560. Please reference the [Budget Office staff directory](#) for additional contact information and staff areas of assignment.

Additional References

- [CSU 2019-20 Operating Budget](#)
- An amendment to the Budget Act of 2019, [SB 106](#)
- Budget Act of 2019, [AB 74](#)
- Higher Education Trailer Bill, [SB 77](#)
- [2019-20 Governor's Budget, Department of Finance, State of California](#)
- [CSU Budget Detail in the 2019-20 State Budget](#)

RS: KP: CC

Attachments

2019-20 Final Budget Allocations, Attachment Descriptions

Operating Budget Total - (Attachment A)

Attachment A summarizes the 2019-20 operating budget by campus after revisions to 2018-19 General Fund allocations (Attachment B) and 2019-20 expenditure and revenue adjustments (Attachment C and D).

Revisions to 2018-19 General Fund Allocations - (Attachment B)

A revision to the 2018-19 General Fund allocation reflects one change since adoption of the Budget Act of 2018 and publication of the 2018-19 final budget allocation memo (B 2018-02).

- **State-Funded Retirement Adjustment**

Each year CalPERS adjusts employer-paid contribution rates to meet defined benefit pension obligations. The state adjusts the CSU General Fund appropriation for employer-paid contribution rate changes based on the actual CSU 2013-14 pensionable salaries reported by the State Controller's Office.

The 2017-18 to 2018-19 State Miscellaneous First Tier rates increased from 28.423 percent to 29.396 percent and the State Peace Officer / Firefighter rate increased from 44.245 percent to 45.371 percent. The 2018-19 operating budget base retirement cost increase funded by the state is \$22.5 million. The distribution is based on the 2013-14 pensionable payroll by campus as provided by the State Controller's Office.

2019-20 Expenditure and Revenue Adjustments - (Attachment C)

- **Employer-Paid Health Care Premiums**

Effective January 2019, the estimated annualized cost to fund employer-paid health care rate increases is \$7.3 million. The number of CSU employee participants and the difference between the old and new employer-paid contribution rates determine health care benefit cost increases. The distribution is based on the percentage share of campus 2017-18 actual operating fund health benefits expenditures. For additional information regarding January 2019 health premiums, please reference Human Resources Technical Letter, (HR/Benefits 2018-16).

- **Operations and Maintenance of New Facilities**

This allocation includes an increase of \$4.7 million for regular operations and maintenance of new facilities, which include the cost of utilities, building maintenance, custodial, landscape, and administrative support. In 2019-20, the CSU is scheduled to open 404,052 new square feet of space. Funding is provided at the rate of \$11.75 per square foot. More details on campus facilities included in this allocation are provided [online](#).

- **Retirement Benefits (above State Funded)**

Beginning with the 2014-15 fiscal year, a limit was placed on the state's obligation to adjust CSU retirement funding due to annual changes in CalPERS rates. While the state's obligation to adjust retirement funding continues (Government Code section 20814), the salary base applied to the incremental rate change is frozen at the CSU 2013-14 pensionable payroll level as reported by the State Controller's Office. The \$23.2 million budget plan covers the 2017-18,

2018-19 and projected 2019-20 unfunded retirement cost for annual CalPERS employer-paid rate adjustments that must be funded by the CSU. The campus distribution is based on pensionable payroll in excess of the 2013-14 level funded by the state in each of those years.

SB 84 Loan Repayment

Also related to retirement costs, but outside the base budget, the CSU is being assessed for a share of a CalPERS loan which was used to reduce unfunded pension liability. [Senate Bill 84 \(Chapter 50 of 2017\)](#) authorized the state to borrow \$6 billion from a state cash account and make a one-time supplemental pension payment to CalPERS in 2017-18 to reduce unfunded pension liabilities. While annual state pension contributions will continue to rise over the next several years, the purpose of the supplemental payment is to save the state money over the next few decades by slowing the pace at which the state's annual pension costs rise. The state General Fund and other funds (including CSU funds) are to repay the loan and the state Department of Finance determines each department's (and funds') share of the repayment. According to a September 2017 CalPERS analysis, the strategy has a 95 percent chance of saving the state and departments money.

Over the course of a year, the Chancellor's Office and the Department of Finance engaged in discussions over the methodology used by the Department of Finance to determine the CSU's share of the loan repayment. While those discussions resulted in some success, the Department of Finance will require a payment of approximately \$26.8 million in 2018-19 and approximately \$26 million each year from 2019-20 through 2023-24, with a final payment of \$22 million in 2024-25.

Based on discussions with the Department of Finance in the winter of 2019, Chancellor's Office staff began briefing campus business and finance representatives about the possibility of the CSU being responsible for more than its historical share of this pension-related cost. With the Department of Finance's recent and final determination and the end of the budget cycle last month, it is now appropriate to share definitive details of this new CSU obligation. In the coming months, Chancellor's Office staff will notify each campus of its share, by fund source (operating fund and enterprise funds), of this loan repayment.

- **Minimum Wage Increase**

In January 2019, the California minimum wage increased from \$11/hour to \$12/hour. The estimated annualized cost of the increase on CSU campuses is \$7 million, which is distributed by campus based on past-year salary expenditures below the new \$12/hour rate. The wages below this rate occur in the excluded (E99) employee group which includes non-instructional student assistants and casual workers.

- **Compensation**

Budget allocations include \$147.8 million to cover 2019-20 employee compensation increases for faculty and staff as further detailed in Human Resources Salary Technical letters and [collective bargaining contracts](#).

The distribution of 2019-20 compensation increases is based on the percentage share of campus 2017-18 actual operating fund salaries. The compensation adjustments are distributed for all employee groups with the exception of Public Safety (CBID R08), which does not have a finalized contract for 2018-19 or 2019-20 at this time.

- **Graduation Initiative 2025**

For [Graduation Initiative 2025](#), (GI 2025) an additional \$45 million builds upon the \$150 million allocated over the last two years. Graduation Initiative 2025 is the CSU's ambitious initiative to increase graduation rates for all students while eliminating equity gaps, providing California with the graduates it needs to power the economy. The 2019-20 funds are allocated as follows: (1) \$15.0 million for base budget increases of \$625,000 per campus, including systemwide provisions for GI 2025 priorities managed centrally at the Chancellor's Office; (2) \$25.0 million allocated to each campus based on the number of students eligible for Pell Grants in 2017-18; and (3) \$5.0 million for progress on leading indicators to close equity gaps, based on average unit load (AUL) increases achieved by underrepresented minority students from fall 2016 to fall 2018.

The allocation methodology acknowledges that while all campuses have ambitious graduation rate targets, differing levels of financial investment will be required in order to eliminate equity gaps. The allocation methodology is not intended to serve as a campus expenditure plan. Each campus may use these funds in support of their graduation initiative goals, including offering additional high-demand course sections to increase average unit load for undergraduate students and additional academic and student support services.

An allocation of \$30 million in one-time funding for Graduation Initiative 2025 will be included in a separate memo.

- **Other Program Adjustments: Center for California Studies; Project Rebound; and Emergency Student Housing**

The final budget includes the following additional adjustments:

- \$107,000 for a cost of living adjustment and relocation grants for the Center for California Studies, Capitol Fellows' Program.
- \$3.3 million to Project Rebound, which supports formerly incarcerated individuals pursuing a bachelor's degree at the CSU. The campuses currently participating in the program are: San Francisco, San Bernardino, Bakersfield, Fullerton, Pomona, Sacramento, Fresno, Los Angeles, and San Diego. Pending final decisions, these funds are held centrally.
- \$6.5 million for emergency student housing for homeless and housing insecure students. Pending final decisions, these funds are held centrally.
- \$2.9 million for other systemwide / campus program adjustments.

- **Funded Enrollment Growth**

The 2019-20 Final budget allocation includes resident undergraduate enrollment growth of 10,000 full-time equivalent students (FTES). This is equivalent to a 2.76 percent increase in funded enrollment. Funding to support 2019-20 FTES growth is based on the 2019-20 published marginal cost of instruction of \$11,322 per FTES, which is made up of a combination of state General Fund and tuition revenue (reference the [2019-20 marginal cost](#) detail) totaling \$113.2 million.

The methodology used in this year’s allocation for enrollment growth continues to acknowledge variable tuition collection per FTES at each campus. This ensures that each FTES is fully funded through a combination of tuition and General Fund to reach \$11,322.

The 2019-20 methodology uses each campus’ net tuition, which varies based on each campus’ State University Grant allocations and mandatory fee waivers (see example below). This methodology starts with the same \$11,322 marginal cost per FTES, subtracts each campus’ average net tuition revenue per FTES, and makes up the difference with state General Fund. An example is provided below:

Campus X		Campus Y
\$11,322	Funding per FTES	\$11,322
<u>(4,500)</u>	<u>Campus Net Tuition per FTES</u>	<u>(5,100)</u>
\$6,822	General Fund per FTES	\$6,222

The campus net revenue per FTES calculation is based on campus *actual* 2017-18 FIRMS gross tuition revenue (Object Code 501001) minus State University Grants (Object Code 609002) divided by actual college year FTES.

Also, the final allocation includes \$17.9 million to recognize campus efforts to encourage students to increase their unit loads. An increase in the average unit load (AUL) requires additional funding to cover new campus costs such as offering additional course sections and adding related academic and student support services. Under the current tuition model, an increase in AUL does not generate additional tuition revenue that can cover new campus costs like those mentioned above. Therefore, additional funding is allocated to assist with those costs and distributed based on campus pro-rata share of undergraduate AUL improvements from fall 2016 to fall 2018.

- **State University Grants**

The expenditure adjustments for State University Grants (SUG) reflect the redistribution of five percent of the SUG pool to match up SUG allocations at campuses who have the highest relative share of students with an estimated family contribution (EFC) of \$0 to \$4,000. The total expenditure adjustment in Attachment C moves funding and expenditures between campuses based on the change in relative need from 2018-19 to 2019-20. No campus’ SUG allocation is less than 95 percent of last year’s total. Further details on total SUG distribution by campus are outlined in Attachment E.

2019-20 Enrollment and Tuition & Fee Revenue - (Attachment D)

Attachment D includes the tuition and fee revenue reported by campuses in the 2018-19 final budget submissions and the projected revenue from 10,000 FTES growth in funded resident enrollment targets in 2019-20. The nonresident enrollment has been updated to reflect the past year (2017-18) actual full-time equivalent student figures.

2019-20 Final State University Grants - (Attachment E)

SUG funding is a finite resource and more students are eligible for SUG than there is funding available. Also, the relative share of SUG-eligible students rises and falls at each campus over time. As a result, there is consensus across the CSU to annually shift a small portion of SUG funding between campuses to ensure that SUG-eligible students with the greatest financial need receive a SUG award. Without this annual funding shift, the CSU would find it increasingly difficult to meet this important financial aid objective.

The total SUG allocation of \$700.9 million in the final 2019-20 operating budget has not changed from 2018-19. The preliminary budget memo (B 2019-01) set a minimum expectation for all campuses of 95 percent of their 2018-19 SUG allocations.

As changes in student enrollment and financial aid demand shift by campus, five percent of the total SUG pool is adjusted to ensure that campuses with the highest proportion of students with the greatest financial need have the funds available to provide grants. This re-allocation of the total SUG pool (approximately \$35.0 million) addresses these changes in relative share of students on each campus who have an Expected Family Contribution (EFC) of \$0 to \$4,000. If a campus' share of total need is above 95 percent of their past year's allocation, that campus will receive a portion of the \$35.0 million being reallocated.

Questions about the SUG distribution process may be directed to the System Budget Office or to Dean Kulju, Director of Financial Aid, at (562) 951-4737 or by email at dkulju@calstate.edu.

ATTACHMENT A - Operating Budget Total
2019-20 Final Budget Allocations

Coded Memo B 2019-02
July 19, 2019

	(1)	(2)		(3)	(4)	(5)	(6)	(7)	(8)
	2018-19 Final Budget General Fund Allocation <i>(Coded Memo B 2018-02)</i>	Revisions to 2018-19 General Fund Allocations <i>(Attach. B, Col. 1)</i>		New 2019-20 General Fund Allocations <i>(Attach. C, Col. 13)</i>	Total 2019-20 General Fund <i>(Sum of Cols. 1-3)</i>	2018-19 Gross Tuition and Fee Revenue <i>(Attach. D, Cols. 5+6)</i>	Tuition Revenue from Enrollment Growth <i>(Attach D, Col. 7)</i>	Total 2019-20 Gross Tuition & Fee Revenue <i>(Cols. 5 + 6)</i>	2019-20 Gross Operating-Budget <i>(Cols. 4 + 7)</i>
Bakersfield	\$77,599,709	\$449,000	\$9,356,600	\$87,405,309	\$59,543,000	\$1,916,000	\$61,459,000	\$148,864,309	
Channel Islands	83,022,710	407,000	7,144,900	90,574,610	39,448,000	1,580,000	41,028,000	131,602,610	
Chico	126,690,932	863,000	12,461,500	140,015,432	110,925,000	1,358,000	112,283,000	252,298,432	
Dominguez Hills	94,336,852	570,000	14,564,600	109,471,452	86,498,000	2,656,000	89,154,000	198,625,452	
East Bay	103,073,561	766,000	7,333,400	111,172,961	104,799,000	876,000	105,675,000	216,847,961	
Fresno	164,229,432	1,017,000	17,790,600	183,037,032	143,416,000	2,787,000	146,203,000	329,240,032	
Fullerton	203,247,561	1,580,000	22,165,100	226,992,661	247,631,000	2,971,000	250,602,000	477,594,661	
Humboldt	85,517,210	572,000	4,630,700	90,719,910	57,452,000		57,452,000	148,171,910	
Long Beach	218,734,336	1,686,000	22,254,600	242,674,936	245,234,000	3,504,000	248,738,000	491,412,936	
Los Angeles	166,135,539	979,000	20,016,100	187,130,639	154,927,000	2,279,000	157,206,000	344,336,639	
Maritime	34,826,276	155,000	1,961,800	36,943,076	10,744,000		10,744,000	47,687,076	
Monterey Bay	80,161,383	394,000	7,340,900	87,896,283	41,044,000	1,225,000	42,269,000	130,165,283	
Northridge	217,327,496	1,645,000	27,198,600	246,171,096	230,516,000	3,341,000	233,857,000	480,028,096	
Pomona	156,865,142	1,063,000	14,746,700	172,674,842	155,081,000	2,447,000	157,528,000	330,202,842	
Sacramento	171,045,037	1,219,000	20,493,700	192,757,737	179,855,000	3,228,000	183,083,000	375,840,737	
San Bernardino	123,615,708	878,000	12,030,100	136,523,808	123,748,000	2,033,000	125,781,000	262,304,808	
San Diego	206,788,796	1,659,000	18,422,300	226,870,096	278,266,000	3,014,000	281,280,000	508,150,096	
San Francisco	180,496,659	1,591,000	15,933,000	198,020,659	208,605,000	2,252,000	210,857,000	408,877,659	
San Jose	171,724,882	1,503,000	19,034,800	192,262,682	232,053,000	2,751,000	234,804,000	427,066,682	
San Luis Obispo	146,283,968	1,346,000	13,122,300	160,752,268	206,500,000	1,286,000	207,786,000	368,538,268	
San Marcos	90,246,752	610,000	11,140,300	101,997,052	87,253,000	2,067,000	89,320,000	191,317,052	
Sonoma	74,350,783	600,000	6,084,000	81,034,783	54,549,000	847,000	55,396,000	136,430,783	
Stanislaus	74,133,047	466,000	8,887,400	83,486,447	56,430,000	1,740,000	58,170,000	141,656,447	
Campus Total	\$3,050,453,771	\$22,018,000	\$314,114,000	\$3,386,585,771	\$3,114,517,000	\$46,158,000	\$3,160,675,000	\$6,547,260,771	
Chancellor's Office	77,144,650	474,000	4,180,000	81,798,650				81,798,650	
Systemwide Programs	75,758,603		(603,000)	75,155,603	2,948,000		2,948,000	78,103,603	
Center for California Studies	4,481,300	10,000	155,000	4,646,300				4,646,300	
Summer Arts	34,800			34,800	639,000		639,000	673,800	
Systemwide Provisions and Infrastructure ¹	419,269,876		15,061,000	434,330,876				434,330,876	
CSU System Total	\$3,627,143,000	\$22,502,000	\$332,907,000	\$3,982,552,000	\$3,118,104,000	\$46,158,000	\$3,164,262,000	\$7,146,814,000	

¹Includes general obligation and lease revenue bond annual debt service costs.

**ATTACHMENT B - Revisions to 2018-19 General Fund Allocations
2019-20 Final Budget Allocations**

	(1) 2018-19 State Funded Retirement Adjustment
Bakersfield	\$449,000
Channel Islands	407,000
Chico	863,000
Dominguez Hills	570,000
East Bay	766,000
Fresno	1,017,000
Fullerton	1,580,000
Humboldt	572,000
Long Beach	1,686,000
Los Angeles	979,000
Maritime	155,000
Monterey Bay	394,000
Northridge	1,645,000
Pomona	1,063,000
Sacramento	1,219,000
San Bernardino	878,000
San Diego	1,659,000
San Francisco	1,591,000
San Jose	1,503,000
San Luis Obispo	1,346,000
San Marcos	610,000
Sonoma	600,000
Stanislaus	466,000
Campus Total	\$22,018,000
Chancellor's Office	474,000
Systemwide Programs	
Center for California Studies	10,000
Systemwide Provisions and Infrastructure	
CSU System Total	\$22,502,000

**ATTACHMENT C - 2019-20 Expenditure and Revenue Adjustments
2019-20 Final Budget Allocations**

	Expenditure Adjustments											Revenue Adjustments	
	Mandatory Costs			Enrollment Funding							(12)	(13)	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)			(11)
Health	Operations & Maintenance of New Facilities	Retirement Above State Funded	Minimum Wage Increase	Compensation ¹	Graduation Initiative 2025	Other Program Adjustments ²	Funded Enrollment Growth	Average Unit Load (AUL) Increase	2019-20 State University Grant 5% Redistribution	2019-20 State University Grant 5% Redistribution Adjustments	Revenue from Enrollment Growth	2019-20 General Fund Increase	
											(Attach. D, Col. 7)	(Col. 11 - Col. 12)	
Bakersfield	\$166,000	\$737,000	\$263,000	\$3,239,000	\$1,489,000		\$5,265,000	\$666,000	(\$552,400)	\$11,272,600	\$1,916,000	\$9,356,600	
Channel Islands	143,000	513,000	133,000	2,702,000	1,068,000		3,917,000	74,000	72,900	8,724,900	1,580,000	7,144,900	
Chico	319,000	1,328,000	800,000	5,713,000	1,631,000		3,510,000	260,000	(116,500)	13,819,500	1,358,000	12,461,500	
Dominguez Hills	193,000	1,273,000	833,000	4,033,000	1,899,000		7,337,000	706,000	685,600	17,220,600	2,656,000	14,564,600	
East Bay	231,000	741,000	156,000	4,680,000	1,384,000		2,151,000	351,000	(1,133,600)	8,209,400	876,000	7,333,400	
Fresno	388,000	64,000	1,518,000	528,000	7,291,000		6,906,000	1,666,000	1,218,600	20,577,600	2,787,000	17,790,600	
Fullerton	541,000	1,564,000	597,000	10,368,000	3,059,000		6,567,000	1,666,000	774,100	25,136,100	2,971,000	22,165,100	
Humboldt	182,000	29,000	202,000	281,000	1,141,000	80,000	8,197,000	92,000	(685,300)	4,630,700	3,504,000	22,254,600	
Long Beach	529,000	1,668,000	465,000	11,146,000	3,054,000		5,604,000	1,949,000	(1,249,400)	25,758,600	2,279,000	20,016,100	
Los Angeles	347,000	1,683,000	411,000	7,448,000	3,420,000		5,604,000	2,241,000	1,141,100	22,295,100	2,279,000	20,016,100	
Maritime	51,000	45,000	187,000	58,000	1,034,000		662,000	22,000	(97,200)	1,961,800	1,225,000	7,340,900	
Monterey Bay	151,000	564,000	669,000	3,309,000	1,141,000		3,306,000	42,000	(203,100)	8,565,900	1,225,000	7,340,900	
Northridge	517,000	1,444,000	539,000	10,357,000	3,724,000		7,857,000	2,931,000	3,170,600	30,539,600	3,341,000	27,198,600	
Pomona	355,000	1,185,000	214,000	7,077,000	2,012,000		5,820,000	101,000	429,700	17,193,700	2,447,000	14,746,700	
Sacramento	424,000	1,142,000	1,380,000	321,000	8,238,000		7,857,000	1,171,000	456,700	23,721,700	3,228,000	20,493,700	
San Bernardino	286,000	55,000	722,000	331,000	5,360,000		5,536,000	1,211,000	(1,831,900)	14,063,100	2,033,000	12,030,100	
San Diego	515,000	1,614,000	508,000	10,711,000	1,846,000		6,929,000	552,000	(1,238,700)	21,436,300	3,014,000	18,422,300	
San Francisco	430,000	769,000	139,000	9,215,000	2,121,000		5,469,000	743,000	(701,000)	18,185,000	2,252,000	15,933,000	
San Jose	427,000	1,090,000	191,000	9,235,000	2,352,000		6,442,000	2,012,000	36,800	21,785,800	2,751,000	19,034,800	
San Luis Obispo	435,000	1,574,000	346,000	8,623,000	1,069,000		2,887,000		(671,700)	14,408,300	1,286,000	13,122,300	
San Marcos	219,000	883,000	194,000	4,175,000	1,519,000		5,253,000	488,000	476,300	13,207,300	2,067,000	11,140,300	
Sonoma	175,000	201,000	299,000	3,293,000	1,047,000		2,096,000	326,000	(506,000)	6,931,000	847,000	6,084,000	
Stanislaus	167,000	588,000	274,000	3,034,000	1,392,000		4,314,000	334,000	524,400	10,627,400	1,740,000	8,887,400	
Campus Total	\$7,191,000	\$4,748,000	\$2,565,000	\$143,139,000	\$44,375,000	\$80,000	\$113,220,000	\$17,938,000	\$0	\$360,272,000	\$46,158,000	\$314,114,000	
Chancellor's Office	107,000		632,000	2,347,000	1,088,000		1,088,000			4,180,000		4,180,000	
Systemwide Programs					(603,000)					(603,000)		(603,000)	
Center for California Studies	6,000	1,000		41,000	107,000		107,000			155,000		155,000	
Systemwide Provisions & Infrastructure				2,304,000 ¹	625,000					15,061,000		15,061,000	
CSU System Total	\$7,304,000	\$4,748,000	\$23,198,000	\$7,022,000	\$147,831,000	\$45,000,000	\$113,220,000	\$17,938,000	\$0	\$379,065,000	\$46,158,000	\$332,907,000	

¹2019-20 compensation adjustments for all employee groups is distributed with exception of Unit R08 2018-19 and 2019-20 compensation pools (no agreement to date).

²Includes Center for California Studies (\$0.1 M); Emergency Student Housing (\$6.5 M); Project Rebound (\$3.3 M); other systemwide offsets / balance (\$2.9 M).

**ATTACHMENT D - 2019-20 Enrollment and Tuition & Fee Revenue
2019-20 Final Budget Allocations**

	Enrollment				Tuition and Fees			
	Resident Students							
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
2018-19 FTES Target	2019-20 FTES Target Increase	2019-20 Total FTES Target	2019-20 Non- resident FTES ¹	2018-19 Gross Tuition Revenue	2018-19 Other Fees	2019-20 Tuition Revenue from Enrollment Growth	2019-20 Est. Gross Tuition & Fee Revenue	
<i>(Cols. 1 + 2)</i>								
<i>(Campus Reported, 2018-19 Final Budget)</i>								
Bakersfield	7,777	465	8,242	354	\$51,271,000	\$8,272,000	\$1,916,000	\$61,459,000
Channel Islands	5,789	346	6,135	44	36,079,000	3,369,000	1,580,000	41,028,000
Chico	15,250	310	15,560	497	94,725,000	16,200,000	1,358,000	112,283,000
Dominguez Hills	10,825	648	11,473	185	73,800,000	12,698,000	2,656,000	89,154,000
East Bay	12,332	190	12,522	920	82,647,000	22,152,000	876,000	105,675,000
Fresno	19,265	610	19,875	931	127,456,000	15,960,000	2,787,000	146,203,000
Fullerton	28,937	580	29,517	1,763	205,011,000	42,620,000	2,971,000	250,602,000
Humboldt	7,603	7603	7,603	427	46,904,000	10,548,000		57,452,000
Long Beach	28,963	724	29,687	1,353	203,847,000	41,387,000	3,504,000	248,738,000
Los Angeles	18,005	495	18,500	735	127,818,000	27,109,000	2,279,000	157,206,000
Maritime	1,418	1,418	1,418	48	6,710,000	4,034,000		10,744,000
Monterey Bay	5,836	292	6,128	322	35,963,000	5,081,000	1,225,000	42,269,000
Northridge	27,139	694	27,833	1,806	193,580,000	36,936,000	3,341,000	233,857,000
Pomona	18,714	514	19,228	1,030	123,007,000	32,074,000	2,447,000	157,528,000
Sacramento	23,077	694	23,771	543	160,676,000	19,179,000	3,228,000	183,083,000
San Bernardino	15,400	489	15,889	776	101,640,000	22,108,000	2,033,000	125,781,000
San Diego	27,404	612	28,016	4,288	189,557,000	88,709,000	3,014,000	281,280,000
San Francisco	24,099	483	24,582	1,501	167,825,000	40,780,000	2,252,000	210,857,000
San Jose	22,747	569	23,316	2,839	167,874,000	64,179,000	2,751,000	234,804,000
San Luis Obispo	17,020	255	17,275	3,093	116,607,000	89,893,000	1,286,000	207,786,000
San Marcos	9,281	464	9,745	375	65,764,000	21,489,000	2,067,000	89,320,000
Sonoma	8,244	185	8,429	105	47,583,000	6,966,000	847,000	55,396,000
Stanislaus	7,631	381	8,012	65	49,089,000	7,341,000	1,740,000	58,170,000
Campus Total	362,756	10,000	372,756	24,000	\$2,475,433,000	\$639,084,000	\$46,158,000	\$3,160,675,000
Systemwide Programs ² / SW Provisions	1,319		1,319	23	2,948,000			2,948,000
Summer Arts	56		56	3	639,000			639,000
CSU System Total	364,131	10,000	374,131	24,026	\$2,479,020,000	\$639,084,000	\$46,158,000	\$3,164,262,000



¹Equal to actual 2017-18 nonresident students, campus reported.

²Reported Systemwide Programs revenue is for International Programs (660 FTES) and CalStateTEACH (659 FTES).

**ATTACHMENT E - 2019-20 State University Grants
2019-20 Final Budget Allocations**

(1)	(2)	(3)	(4)	(5)	SUG Data Points for Reference		
					(6)	(7)	(8)
2018-19 SUG	2019-20 Preliminary Budget SUG	Distribution of Additional 5%	2019-20 SUG Adjustment	2019-20 Final Budget SUG	% of SUG Eligible Population 2018-19	% of SUG Eligible Population 2019-20	2019-20 SUG Total as a % of Prior Year
(Coded Memo B 2018-02)	(95% of 2018-19 SUG)	(based on change in relative need)	(Cols. 2+3 - Col. 1)	(Cols. 2 + 3)	(Col. 5 / Col. 1)		
Bakersfield	\$17,948,800	\$345,000	(\$552,400)	\$17,396,400	2.59%	2.49%	97%
Chanel Islands	9,578,800	551,800	72,900	9,651,700	1.38%	1.39%	101%
Chico	24,118,700	1,089,400	(116,500)	24,002,200	3.50%	3.45%	100%
Dominguez Hills	29,587,000	2,164,900	685,600	30,272,600	4.23%	4.37%	102%
East Bay	22,931,000	13,000	(1,133,600)	21,797,400	3.26%	3.11%	95%
Fresno	41,345,100	3,285,900	1,218,600	42,563,700	6.03%	6.15%	103%
Fullerton	54,928,500	3,520,500	774,100	55,702,600	8.01%	8.03%	101%
Humboldt	13,706,000		(685,300)	13,020,700	1.94%	1.83%	95%
Long Beach	57,615,600	1,631,400	(1,249,400)	56,366,200	8.40%	8.08%	98%
Los Angeles	55,616,500	3,921,900	1,141,100	56,757,600	8.37%	8.19%	102%
Maritime	1,944,000		(97,200)	1,846,800	0.20%	0.16%	95%
Monterey Bay	10,732,100	333,500	(203,100)	10,529,000	1.54%	1.51%	98%
Northridge	61,056,200	6,223,400	3,170,600	64,226,800	8.94%	9.31%	105%
Pomona	34,054,000	2,132,400	429,700	34,483,700	4.96%	4.97%	101%
Sacramento	45,562,900	2,734,800	456,700	46,019,600	6.55%	6.63%	101%
San Bernardino	36,638,200		(1,831,900)	34,806,300	5.34%	4.91%	95%
San Diego	41,475,000	835,000	(1,238,700)	40,236,300	5.80%	5.76%	97%
San Francisco	45,511,000	1,574,600	(701,000)	44,810,000	6.31%	6.43%	98%
San Jose	39,027,000	1,988,200	36,800	39,063,800	5.35%	5.62%	100%
San Luis Obispo	13,433,000		(671,700)	12,761,300	1.20%	1.29%	95%
San Marcos	17,107,000	1,331,700	476,300	17,583,300	2.39%	2.54%	103%
Sonoma	10,120,000		(506,000)	9,614,000	1.27%	1.28%	95%
Stanislaus	16,912,400	1,370,000	524,400	17,436,800	2.44%	2.52%	103%
Campus Total	\$700,948,800	\$35,047,400	\$0	\$700,948,800	100%	100%	100%

To: CSU Presidents

From: Ryan Storm, Assistant Vice Chancellor for Budget 
Kara Perkins, Executive Budget Director 

CC: Timothy P. White, Chancellor,
Steven Relyea, Executive Vice Chancellor and Chief Financial Officer,
Loren J. Blanchard, Executive Vice Chancellor for Academic and Student Affairs
Chief Financial Officers, Provosts, Vice Presidents for Student Affairs, Budget Officers

Date: July 19, 2019

Re: 2019-20 One-Time Allocations

Attachments: **Attachment A** – 2019-20 One-Time Allocations

Attachment A includes new one-time allocations for Graduation Initiative 2025 per the Budget Act of 2019 and enrollment funding per the Budget Act of 2018.

Graduation Initiative 2025

As referenced in coded memo B 2019-02, the Budget Act of 2019 contains \$45 million recurring and \$30 million one-time for Graduation Initiative 2025. The \$30 million one-time is allocated to campuses by a pro-rata distribution based on each campus' 2019-20 FTES enrollment target. Each campus receives at least \$500,000. (Attachment A, Column 1).

The Chancellor's Office expects campuses to use these one-time funds to support one or more of the six pillars of [Graduation initiative 2025](#). Examples include:

- Redesigning courses to meet the needs of first-year students underprepared in quantitative reasoning and/or written communication, in line with Executive Order 1110.
- Offering more course sections on a temporary basis
- Programs focusing on student engagement and well-being
- Increasing financial aid or emergency loans for students with financial need
- Investing in data-driven decision making and technology to advance successful academic support programs and advising
- Ensuring that all academic departments have updated roadmaps integrated into the student degree audit system

- Offering professional development programs that identify additional opportunities for closing equity gaps
- Continuing to evaluate and remove administrative barriers that may impede student progress

Campuses should not use this funding to invest in new, permanent faculty or staff.

Additional detail on reporting requirements for this allocation and the base budget allocation for Graduation Initiative 2025 included in B 2018-02 will be sent to campus leadership at a later date.

Enrollment

The Budget Act of 2018 included \$120 million of one-time funding for enrollment. This funding is available over four years. The first-year allocation of one-time enrollment funding was \$21.9 million, details of that allocation are available in coded memo [B 18-03](#). This second-year allocation includes a total of \$38.1 million. As these resources are one-time allocations, there is no change to any campus' 2019-20 full time equivalent student (FTES) enrollment target. The distribution of funds is based on two conditions described below.

Increase for Enrollment Growth. The \$35.8 million is allocated to campuses by a pro-rata distribution based on each campus' 2019-20 FTES enrollment target. Each campus receives at least \$500,000. These one-time funds will financially support campuses with a variety of student enrollment-related needs. Therefore, the \$35.8 million one-time allocated for enrollment growth can be used by campuses to help cover additional instructional and support services costs in support of their unique student populations. As with any one-time allocation, this should not be used to support new permanent faculty or staff. (Attachment A, Column 2).

Mathematics and Science Teacher Initiative.

The \$2.2 million matches the 2019-20 allocation for the Mathematics and Science Teacher Initiative (MSTI) and should be used to supplement the programs at each campus that work to recruit and graduate new math and science teachers each year. More information on MSTI can be found [online here](#). (Attachment A, Column 3).

The demand for credentialed teachers in these fields is significantly greater than the supply of fully qualified candidates. These funds can help meet the growing demand for qualified teachers throughout California in alignment with the proposal to expand the a-g requirements to include completion of an additional year of quantitative reasoning to be minimally eligible for CSU admission. Access to qualified mathematics and science teachers is associated with improved student achievement and is critical to closing the achievement gap in these subjects.

With this year's \$38.1 million allocation, a total of \$60 million of the \$120 million in one-time enrollment funding from the Budget Act of 2018 has been distributed to CSU campuses.

Other one-time funds contained in the Budget Act of 2019 are held centrally at this time, pending final decisions. It is expected that one or more additional coded memos related to these funds will be distributed in the coming weeks or months.

Please contact Kara Perkins at (562) 951-4560 or kperkins@calstate.edu if you have questions concerning this memo or its attachments.

Additional References

- An amendment to the Budget Act of 2019, [SB 106](#)
- Budget Act of 2018, [SB 840](#)

**2019-20 One-Time Allocations
Attachment A**

**Coded Memo B 2019-03
July 19, 2019**

	(1)	(2)	(3)	(4)
Campus	Graduation Initiative 2025	Year 2 - Enrollment Funding	Enrollment funding in support of MSTI¹	Total
				(cols 1-3)
Bakersfield	\$654,000	\$778,000	\$100,000	\$1,532,000
Channel Islands	500,000	579,000	60,000	1,139,000
Chico	1,235,000	1,469,000	90,000	2,794,000
Dominguez Hills	911,000	1,083,000	160,000	2,154,000
East Bay	994,000	1,182,000	100,000	2,276,000
Fresno	1,577,000	1,876,000	110,000	3,563,000
Fullerton	2,343,000	2,787,000	147,000	5,277,000
Humboldt	604,000	1,000,000	55,000	1,659,000
Long Beach	2,356,000	2,802,000	160,000	5,318,000
Los Angeles	1,468,000	1,746,000	95,000	3,309,000
Maritime	500,000	500,000		1,000,000
Monterey Bay	500,000	579,000	90,000	1,169,000
Northridge	2,209,000	2,628,000	100,000	4,937,000
Pomona	1,526,000	1,815,000	90,000	3,431,000
Sacramento	1,887,000	2,244,000	95,000	4,226,000
San Bernardino	1,261,000	1,500,000	105,000	2,866,000
San Diego	2,224,000	2,645,000	115,000	4,984,000
San Francisco	1,951,000	2,321,000	90,000	4,362,000
San Jose	1,851,000	2,201,000	95,000	4,147,000
San Luis Obispo	1,371,000	1,631,000	95,000	3,097,000
San Marcos	773,000	920,000	90,000	1,783,000
Sonoma	669,000	796,000	95,000	1,560,000
Stanislaus	636,000	756,000	90,000	1,482,000
Total	\$30,000,000	\$35,838,000	\$2,227,000	\$68,065,000

¹ This is supplemental to the annual Math & Science Teacher Initiative allocation.

Housing Combined Financial Pro Forma Existing Facilities and New Project Plan

	Actuals 2016/17	Actuals 2017/18	Actuals 2018/19	Projected 2019/20	Projected 2020/21	Projected 2021/22	Projected 2022/23
Design Capacity	6239	6239	7722	7722	7722	7722	7722
Bedspaces	7259	8088	7934	7934	8156	8156	8156
Projected License Increase	3%	5%	6%-9%	6%-9%	6%-9%	6%-9%	6%-9%
Operating Revenue							
Rental Revenue	47,469,755	49,144,281	66,732,778	71,927,810	78,014,437	83,781,786	89,992,959
Rental Revenue-Summer	-	112,844	274,636	350,000	367,500	378,525	389,880.75
Admissions Loan Repayment	-	-	-	128,000	128,000	128,000	128,000
Other Operating Revenues	886,969	793,979	988,968	788,802	663,000	676,260	689,785.20
Operating Interest Income	448,865	445,312	367,466	445,312	445,312	445,312	445,312.00
Total Operating Revenues	48,805,588	50,496,415	68,363,849	73,639,924	79,618,249	85,409,883	91,645,937
Operating Expense							
Housing Administration	3,274,273	3,235,957	2,500,174	2,343,361	2,390,229	2,438,033	2,486,794
Residential Life and Education	3,637,944	3,359,545	3,999,920	5,304,631	5,410,723	5,518,938	5,629,316
Custodial Services	6,056,837	6,344,700	6,352,296	7,678,200	7,831,764	7,988,400	8,148,168
IT	1,460,874	1,628,046	1,072,464	1,870,764	1,908,179	1,946,343	1,985,270
Housing Planning and Logistics	2,308,419	2,823,338	4,294,388	5,654,395	5,767,483	5,882,833	6,000,490
Utilities	2,314,386	2,409,559	2,662,844	3,056,758	3,117,893	3,180,251	3,243,856
Facility Services	4,521,904	4,715,139	5,235,921	5,330,542	5,437,153	5,545,896	5,656,814
Distribution Services	-	-	482,029	443,443	465,615	488,896	513,341
IDC	1,039,354	2,780,368	2,973,943	3,906,416	3,984,544	4,064,235	4,145,520
University Police	704,494	817,275	867,211	901,135	946,192	993,501	1,043,176
Divisional Support	504,325	815,000	815,000	815,000	839,450	864,634	890,573
Athletics Transfer	-	-	173,765	200,000	500,000	500,000	500,000
Financial Aid Subsidy	-	-	897,000	900,000	918,000	936,360	955,087
Systemwide Costs/Overhead Costs	791,128	1,284,566	1,310,126	1,015,960	1,036,280	1,057,005	1,078,145
Total Operating Expenses	26,613,937	30,213,494	33,637,081	39,420,605	40,553,505	41,405,324	46,422,068
Net Operating Income	22,191,651	20,282,921	34,726,768	34,219,319	39,064,744	44,004,559	45,223,868
Non-Operating Expense							
Debt Service	21,640,444	21,647,106	26,222,751	34,018,031	34,019,006	34,017,581	34,021,544
M&R Projects	-	-	-	-	3,200,000	3,200,000	3,200,000
Contribution to Reserves	-	-	-	-	1,770,925	4,189,089	4,499,648
Total Non-Operating Expenses	21,640,444	21,647,106	26,222,751	34,018,031	38,989,931	41,406,671	41,721,192
Net Operation Surplus / (Deficit)	551,207	(1,364,185)	8,504,017	201,288	74,813	2,597,888	3,502,677
Debt Coverage Ratio	1.03	0.94	1.32	1.01	1.15	1.29	1.33
Cost Per Bedspace							
Housing Administration	451	400	315	295	293	299	305
Residential Life and Education	501	415	504	669	663	677	690
Custodial Services	834	784	801	968	960	979	999
IT	201	201	135	236	234	239	243
Housing Planning and Logistics	318	349	541	713	707	721	736
Utilities	319	298	336	385	382	390	398
Facility Services	623	583	660	672	667	680	694
IDC	143	344	375	492	489	498	508
University Police	97	101	109	114	116	122	128
Divisional Support	69	101	103	103	103	106	109
Financial Aid Subsidy	-	-	113	113	113	115	117
Divisional Support	109	159	165	128	127	130	132
Debt Service	2,981	2,676	3,305	4,288	4,171	4,171	4,171
Cost per bed	6,648	6,412	7,462	9,175	9,025	9,126	9,231
Revenue per bed	6,723	6,243	8,617	9,282	9,762	10,472	11,237
Net Revenue per bed	76	(169)	1,155	106	737	1,346	2,006

Housing Combined Financial Pro Forma Existing Facilities and New Project Plan

	Actuals 2016/17	Actuals 2017/18	Actuals 2018/19	Budgeted 2019/20	Projected 2020/21	Projected 2021/22	Projected 2022/23
Operating Revenue							
Rental Revenue	47,469,755	49,144,281	66,732,778	71,927,810	78,014,437	83,781,786	89,992,959
Rental Revenue-Summer	-	112,844	274,636	350,000	367,500	378,525	389,881
Other Operating Revenues	886,969	793,979	988,968	916,802	791,000	804,260	817,785
Operating Interest Income	448,865	445,312	367,466	445,312	445,312	445,312	445,312
Total Operating Revenues	48,805,588	50,496,415	68,363,849	73,639,924	79,618,249	85,409,883	91,645,937
Operating Expense							
Total Operating Expenses	26,613,937	30,213,494	33,637,081	39,420,605	40,553,505	41,405,324	46,422,068
Net Operating Income	22,191,651	20,282,921	34,726,768	34,219,319	39,064,744	44,004,559	45,223,868
Non-Operating Expense							
Debt Service	21,640,444	21,647,106	26,222,751	34,018,031	34,019,006	34,017,581	34,021,544
Total Non-Operating Expenses	21,640,444	21,647,106	26,222,751	34,018,031	34,019,006	34,017,581	34,021,544
Net Income	551,207	(1,364,185)	8,504,017	201,288	5,045,738	9,986,978	11,202,325
Reserves-Beginning Balances							
Reserve for Encumbrances	404,823	-	-	2,068,971	2,068,971	2,068,971	2,068,971
Capital Improvement Reserve	8,061,358	7,470,926	3,788,350	4,883,480	1,629,409	3,395,417	4,890,860
Catastrophic Event Reserve	422,443	393,207	199,387	257,025	267,090	519,377	1,018,725
Maintenance Reserve	10,574,954	9,830,165	4,984,671	6,425,632	2,491,340	109,996	3,102,834
Equipment Acquisition	2,121,410	1,966,033	996,934	1,285,126	1,295,191	1,547,478	2,046,827
Interhall Council	51,905	72,357	36,560	10,062	10,062	10,062	10,062
(Transfer Out)/Transfer In							
1 Deferred Maintenance	(2,109,000)	(1,325,040)	(1,913,635)	(1,515,000)	(2,500,000)	(2,500,000)	(2,500,000)
8 Deferred Maintenance-Fire Sprinklers S. Mtn Dorm	-	(703,875)	(2,603,747)	(1,760,000)	(1,848,000)	-	-
9 Deferred Maintenance-Fire Alarms S. Mtn Dorm	-	-	-	(770,000)	(808,500)	-	-
10 Deferred Maintenance-Fire Alarm in North Mountain	-	-	-	-	(1,500,000)	-	-
14 Capital Development-Refunds	-	-	937,762	675,478	-	-	-
15 Capital Development-New Student Housing	-	(1,019,900)	-	(4,000,000)	-	-	-
17 Capital Development-Sierra Madre/Yosemite Restroom Remodel	-	(1,019,900)	-	-	-	(2,000,000)	(2,100,000)
Total Transfer In/Out	(2,272,961)	(9,690,988)	(3,579,620)	(7,369,522)	(6,656,500)	(4,500,000)	(4,600,000)
Reserves-Ending Balances							
Reserve for Encumbrances	-	-	2,068,971	2,068,971	2,068,971	2,068,971	2,068,971
Capital Improvement Reserve	7,470,926	3,788,350	4,883,480	1,629,409	3,395,417	4,890,860	6,711,673
Catastrophic Event Reserve	393,207	199,387	257,025	267,090	519,377	1,018,725	1,578,842
Maintenance Reserve	9,830,165	4,984,671	6,425,632	2,491,340	109,996	3,102,834	6,764,112
Equipment Acquisition	1,966,033	996,934	1,285,126	1,295,191	1,547,478	2,046,827	2,606,943
Interhall Council	72,357	51,905	10,062	10,062	10,062	10,062	10,062
DRF Reserve	19,732,688	10,021,247	14,930,296	7,762,062	7,651,300	13,138,278	19,740,603

**471 - TF-Parking Revenue Fund-Fines and Forfeitures Budget
FY 2019/20**

	Actuals 2016/17	Actuals 2017/18	Actuals 2018/19	Budget 2019/20	Projected 2020/21	Projected 2021/22	Projected 2022/23
Revenues							
Revenue from Fines	\$737,470	\$601,048	\$741,481	\$700,000	\$700,000	\$700,000	\$700,000
Other Operating Revenues	72,125	84,270	36,522	58,498	67,549	75,182	67,076
Interest Income	682	437	261	373	0	0	0
Total Revenues	\$810,277	\$685,754	\$778,265	\$758,871	\$767,549	\$775,182	\$767,076
Expenditures							
Salaries and Wages	\$94,554	\$58,013	\$44,820	\$46,165	\$47,550	\$48,976	\$50,445
Student Assistants	99,898	110,667	132,028	136,578	140,675	144,896	149,242
Benefits	42,713	31,292	27,526	29,653	30,535	31,445	32,381
Utilities	0	0	0	6,000	6,180	6,365	6,556
Travel	1,537	0	0	2,000	2,000	2,000	2,000
Contractual services	473,432	461,119	490,899	535,000	551,050	567,582	584,609
Services frm Other Funds/Agencies	40,443	57,132	23,856	10,000	10,300	10,609	10,927
State Pro Rata and CO Overhead	11,325	11,179	11,437	5,945	6,004	6,064	6,125
Other Operating Expense	299,869	266,102	296,824	334,300	338,050	341,868	345,754
Total Expenditures	\$1,063,772	\$995,504	\$1,027,390	\$1,105,640	\$1,132,345	\$1,159,804	\$1,188,041
Net Operating Income	(\$253,495)	(\$309,749)	(\$249,125)	(\$346,769)	(\$364,796)	(\$384,622)	(\$420,964)
Non-Operating Activity							
Subsidy from Parking Fees Fund	(\$178,211)	(\$285,312)	(\$157,597)	(\$346,769)	(\$364,796)	(\$384,622)	(\$420,964)
Transfer to NRMF and CIMP Funds	0	0	0	0	0	0	0
Net Other (Revenue) / Expense	(8,981)	0	(49,788)	0	0	0	0
Total Non-Operating Activity	(\$187,193)	(\$285,312)	(\$207,385)	(\$346,769)	(\$364,796)	(\$384,622)	(\$420,964)
Change In Net Assets Incr / (Decr)	(\$66,302)	(\$24,437)	(\$41,740)	\$0	\$0	\$0	\$0
Reserve Balance	\$92,690	\$68,253	\$26,513	\$26,513	\$26,513	\$26,513	\$26,513

**472 - TF-Parking Revenue Fund-Parking Fees Budget
FY 2019/20**

	Actuals 2016/17	Actuals 2017/18	Actuals 2018/19	Budget 2019/20	Projected 2020/21	Projected 2021/22	Projected 2022/23
Revenues							
Revenue from Fees	\$4,793,804	\$4,698,901	\$5,322,868	\$5,162,000	\$5,162,000	\$5,162,000	\$5,162,000
Other Operating Revenues	67,177	257,963	87,292	100,000	100,000	100,000	100,000
Interest Income	122,072	140,942	127,684	108,762	82,607	79,507	75,397
Total Revenues	\$4,983,053	\$5,097,807	\$5,537,844	\$5,370,762	\$5,344,607	\$5,341,507	\$5,337,397
Expenditures							
Salaries and Wages	\$816,595	\$973,501	\$952,882	\$1,034,727	\$1,108,958	\$1,142,227	\$1,176,493
Student Assistants	130,183	140,620	130,456	136,578	140,675	144,896	149,242
Benefits	492,642	575,394	432,251	530,745	570,870	587,894	605,428
Utilities	91,566	92,407	77,304	91,909	94,666	97,506	100,431
Travel	10,973	11,986	15,422	12,000	10,039	10,139	10,240
Contractual services	277,137	418,345	288,472	277,948	280,727	283,534	286,370
Services frm Other Funds/Agencies	365,024	343,479	346,542	414,776	427,219	440,036	453,237
State Pro Rata and CO Overhead	102,168	118,799	134,533	133,812	136,907	140,086	143,352
Other Operating Expense	266,742	310,032	631,190	532,094	537,311	542,684	548,111
Total Expenditures	\$2,553,028	\$2,984,562	\$3,009,052	\$3,164,588	\$3,307,373	\$3,389,003	\$3,472,905
Net Operating Income	\$2,430,025	\$2,113,245	\$2,528,792	\$2,206,173	\$2,037,234	\$1,952,504	\$1,864,492
Bond Debt Service	\$1,979,125	\$1,973,718	\$1,976,442	\$1,978,750	\$1,982,500	\$1,978,875	\$1,982,750
Debt Service Coverage Ratio	1.23	1.07	1.28	1.11	1.03	0.99	0.94
Non-Operating Activity							
Fine Operating Subsidy	\$178,211	\$285,312	\$157,597	\$346,769	\$364,796	\$384,622	\$420,964
Transfer to NRMR and CIMP Funds	279,000	421,015	587,508	2,496,100	0	0	0
Net Other (Revenue) / Expense	(8,295)	523	(625)	0	0	0	0
Total Non-Operating Activity	\$448,917	\$706,850	\$744,480	\$2,842,869	\$364,796	\$384,622	\$420,964
Change In Net Assets Incr / (Decr)	\$1,983	(\$567,324)	(\$192,130)	(\$2,615,446)	(\$310,062)	(\$410,993)	(\$539,223)
Reserve Balance	\$11,420,888	\$10,853,564	\$10,661,434	\$8,045,988	\$7,735,926	\$7,324,933	\$6,785,710

**Cal Poly San Luis Obispo University Union Budget
2019/20**

Fiscal year	Actuals	Actuals	Actuals	Budgeted	Projected	Projected	Projected
	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23
Revenues - Existing							
Student Union Fees	\$ 14,873,191	\$ 15,993,108	\$ 16,136,996	\$ 16,751,482	\$ 17,087,672	\$ 17,611,316	\$ 17,960,772
Other - Revenues	173,559	183,525	179,471	184,183	187,866	191,624	195,456
Interest	<u>238,331</u>	<u>319,095</u>	<u>296,776</u>	<u>186,691</u>	<u>123,858</u>	<u>86,998</u>	<u>76,670</u>
Total Revenues - Existing	15,285,081	16,495,729	16,613,243	17,122,355	17,399,396	17,889,937	18,232,899
TOTAL ALL REVENUES	\$ 15,285,081	\$ 16,495,729	\$ 16,613,243	\$ 17,122,355	\$ 17,399,396	\$ 17,889,937	\$ 18,232,899
Expenditures							
State Pro Rata	\$ 11,407	\$ 14,085	\$ 14,958	\$ 14,943	\$ 15,391	\$ 15,853	\$ 16,328
Chancellor's Office Overhead Charges	\$ 28,571	\$ 30,000	\$ 30,743	\$ 31,827	\$ 32,782	\$ 33,765	\$ 34,778
General, Admin. & Other Operating Costs (Rev Fund)	\$ 29,063	\$ 30,637	\$ 36,694	\$ 32,503	\$ 33,478	\$ 34,483	\$ 35,517
UU Operational Expense	<u>6,656,925</u>	<u>7,465,838</u>	<u>8,227,871</u>	<u>8,546,849</u>	<u>8,974,191</u>	<u>9,422,901</u>	<u>9,894,046</u>
TOTAL EXPENDITURES	\$ 6,725,966	\$ 7,540,560	\$ 8,310,266	\$ 8,626,122	\$ 9,055,843	\$ 9,507,002	\$ 9,980,670
Net Operating Income	\$ 8,559,115	\$ 8,955,168	\$ 8,302,977	\$ 8,496,233	\$ 8,343,554	\$ 8,382,935	\$ 8,252,229
External Transfers In/(Out)							
ARRA Funding	\$ 945,118	\$ 1,103,294	\$ 1,107,040	\$ 1,102,309	\$ 1,102,309	\$ 1,102,309	\$ 1,102,309
Trf in from DCF	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Transfer to Constr. - University Union Renovation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Debt Service - Sports Complex	\$ (262,475)	\$ (249,352)	\$ (261,844)	\$ (262,750)	\$ (263,000)	\$ (262,750)	\$ (262,000)
Debt Service - Rec. Center Expansion	<u>(5,516,894)</u>	<u>(5,519,094)</u>	<u>(5,517,794)</u>	<u>(5,521,344)</u>	<u>(5,521,181)</u>	<u>(5,520,494)</u>	<u>(5,518,744)</u>
TOTAL EXTERNAL TRANSFERS	\$ (5,779,369)	\$ (5,768,446)	\$ (5,779,638)	\$ (5,784,094)	\$ (5,784,181)	\$ (5,783,244)	\$ (5,780,744)
Net Operating Surplus / (Deficit)	\$ 2,779,747	\$ 3,186,723	\$ 2,523,340	\$ 2,712,140	\$ 2,559,373	\$ 2,599,692	\$ 2,471,485
	<u>\$ 2,779,747</u>	<u>\$ 3,186,723</u>	<u>\$ 2,523,340</u>	<u>\$ 2,712,140</u>	<u>\$ 2,559,373</u>	<u>\$ 2,599,692</u>	<u>\$ 2,471,485</u>
Debt Coverage Ratio	1.48	1.55	1.44	1.47	1.44	1.45	1.43
Expenditure inflation factor					3.0%	3.0%	3.0%
M&R / Capital Projects	(1,321,067)	(3,389,478)	(6,740,731)	(9,025,000)	(8,576,368)	(5,079,000)	(3,435,000)
University Union Renovation	-	-	-	-	-	-	-
PRBO Funding	-	-	-	-	-	-	-
Total Change in Net Assets	\$ 2,403,798	\$ 900,539	\$ (3,110,351)	\$ (5,210,551)	\$ (4,914,686)	\$ (1,376,999)	\$ 138,794
Working Capital (10%)	\$ -	\$ -	\$ 1,619,913	\$ 1,098,849	\$ 607,474	\$ 470,024	\$ 484,166
Maintenance and Repair (50%)	\$ 4,676,141	\$ 4,080,000	\$ 8,099,564	\$ 5,494,245	\$ 3,037,371	\$ 2,350,121	\$ 2,420,831
Designated for Future Debt Service	\$ 5,516,894	\$ 5,779,794	\$ 5,784,094	\$ 5,784,181	\$ 5,783,244	\$ 5,780,744	\$ 5,778,119
Capital Projects (35%)	\$ 10,000,000	\$ 10,037,429	\$ 5,669,695	\$ 3,845,971	\$ 2,126,159	\$ 1,645,085	\$ 1,694,582
Catastrophic Event (5%)	\$ 4,000,000	\$ 5,196,350	\$ 809,956	\$ 549,424	\$ 303,737	\$ 235,012	\$ 242,083
Reserve Balance - NH001	\$ 24,193,034	\$ 25,093,573	\$ 21,983,222	\$ 16,772,671	\$ 11,857,985	\$ 10,480,986	\$ 10,619,780
Reserve Balance - NH100	\$ -	\$ 6,396	\$ 6,396	\$ 6,396	\$ 6,396	\$ 6,396	\$ 6,396
Total Reserve Balance - CSU 534	\$ 24,193,034	\$ 25,099,969	\$ 21,989,618	\$ 16,779,067	\$ 11,864,381	\$ 10,487,382	\$ 10,626,176

Note: Minimum Debt Service Coverage Ratio per EO 994 is 1.10

Note: Reserves meet minimum requirement required by EO 994

Note: Recreation Center Expansion Debt Service begins in FY 2012/2013 and ends in FY2041/2042

Note: Annual ARRA bond subsidy is reflected in this pro-forma but excluded from any calculation

Instructionally Related Activities Budget
 Subsidy Allocation by College / Division
 FY 2019/20

<u>Sources of Funds</u>	Proposed Budget
IRA Student Fee Revenues	2,086,791
2017/18 Excess Revenue	134,372
Summer 2018	65,166
Investment Income	8,000
Total - Sources of funds	2,294,329
<u>Uses of Funds</u>	
<u>Mandatory expenditures:</u>	
IRA programs established prior to 2005/06 IRA Referendum	
Athletic Subsidy Prior Year	468,260
Athletic Subsidy Inflationary Adjustment	12,971
University Interest Subsidies	327,420
University Interest Inflationary Adjustment	9,070
College based IRA Program Subsidies	342,149
College based IRA Program Inflationary Adjustment	9,478
IRA programs recategorized	
Rose Float	128,091
Rose Float Inflationary Adjustment	3,548
Other mandatory expenditures	
Administrative Allowance Recovery	100,000
Contingency	15,000
<i>Sub-total - Mandatory expenditures</i>	1,415,987
 Funds available for distribution	 878,342
 <u>Supplemental funding allocated by headcount [1]</u>	
CAGR 18.8%	123,536
CAED 8.7%	57,194
OCOB 14.4%	94,636
ENGR 28.4%	186,940
CLA 15.8%	104,178
CSM 14.0%	92,273
<i>Sub-total - Supplemental funding</i>	658,757
 Funding surplus/(deficit)	 219,586
Allocated to Student Affairs	104,289
Unallocated revenue [2]	115,297
Allocated to Student Affairs (One Time)	6,898
Allocated to University Interest (One Time)	83,147
Remaining funds for University Interest Reserves [2]	25,252

[1] In accordance with the 2005/06 IRA referendum, 75% of funds available for distribution (after mandatory allocations) are distributed to the colleges based on headcount. Percentages based on FY 18/19 fall quarter actual headcounts per Fall 2018 Census Enrollment Brief by IP&A

[2] Amount available to IRAAC for supplemental IRA program funding.

Lottery Allocation - Five Year Summary

	FY 2015/16 Lottery Fund Allocations	FY 2016/17 Lottery Fund Allocations	FY 2017/18 Lottery Fund Allocations	FY 2018/19 Lottery Fund Allocations	FY 2019/20 Lottery Fund Allocations
Campus/College Based Programs					
College of Ag, Food & Env. Sciences	106,384	106,384	106,384	106,384	106,384
College of Arch & Env. Design	45,798	45,798	45,798	45,798	45,798
College of Business	27,946	27,946	27,946	27,946	27,946
College of Engineering	191,572	191,572	191,572	191,572	191,572
College of Liberal Arts	64,666	64,666	64,666	64,666	64,666
College of Science & Math	80,568	80,568	80,568	80,568	80,568
School of Education	-	-	-	-	-
CLA-Artist/Lecture Series	20,000	20,000	20,000	20,000	20,000
Library	200,000	200,000	200,000	200,000	200,000
ITS-Multimedia/Smart Rooms	240,000	240,000	240,000	240,000	240,000
ITS-Faculty Development/Classroom Tech	90,000	90,000	90,000	90,000	90,000
Subtotal	<u>1,066,934</u>	<u>1,066,934</u>	<u>1,066,934</u>	<u>1,066,934</u>	<u>1,066,934</u>
Access & Academic Development					
SAS - Math Workshop	22,500	22,500	22,500	22,500	22,500
SAS - New Student Orientation	10,500	10,500	10,500	10,500	10,500
SAS - Math 100	5,000	5,000	5,000	5,000	5,000
SAS - Study Session	10,000	10,000	10,000	10,000	10,000
Outreach - High Schools	148,686	148,686	148,686	148,686	148,686
Outreach - Community Colleges	20,380	20,380	20,380	20,380	20,380
SAS - Connections for Acad Success	100,000	100,000	100,000	100,000	100,000
Partners Program	35,000	35,000	35,000	35,000	35,000
Subtotal	<u>352,066</u>	<u>352,066</u>	<u>352,066</u>	<u>352,066</u>	<u>352,066</u>
Teacher Recruitment	75,000	75,000	75,000	75,000	75,000
Partner Scholars	30,000	30,000	30,000	30,000	30,000
Reserve/Unallocated	-	-	-	-	-
Risk Pool	10,000	10,000	10,000	10,000	10,000
California Pre-Doctoral Program	-	-	-	-	-
California Pre-Doctoral Scholarship	-	-	-	-	-
TOTAL ALLOCATION	<u><u>1,534,000</u></u>	<u><u>1,534,000</u></u>	<u><u>1,534,000</u></u>	<u><u>1,534,000</u></u>	<u><u>1,534,000</u></u>
Reserve/Unallocated	-	-	-	-	112,000
Allocation Summary by Division					
Academic Affairs	1,046,000	1,046,000	1,046,000	1,046,000	1,046,000
ITS	330,000	330,000	330,000	330,000	330,000
Student Affairs	148,000	148,000	148,000	148,000	148,000
Risk Pool	10,000	10,000	10,000	10,000	10,000
	<u><u>1,534,000</u></u>	<u><u>1,534,000</u></u>	<u><u>1,534,000</u></u>	<u><u>1,534,000</u></u>	<u><u>1,534,000</u></u>

ASI Financial Pro-Forma
 Four Year Summary
 FY 2019/20

	Actuals		Estimate	Budget
	2016/17	FY 2017/18	FY 2018/19	FY 2019/20
Revenues				
Student Fees - General	\$ 2,655,630	\$ 2,827,851	\$ 2,790,057	\$ 2,867,489
Student Fees - Athletic Scholarships	2,981,530	3,167,682	3,213,396	3,302,755
Student Fees - Children's Center	882,995	939,309	926,423	952,015
Student Fees - SCS	96,693	102,599	101,169	103,736
Total Revenue	6,616,848	7,037,442	7,031,045	7,225,995
Expenses				
Athletic Scholarships	2,981,530	3,167,682	3,213,396	3,302,755
ASI APBO	(238,755)	554,013	285,141	309,462
ASI Administration	900,442	856,798	1,007,915	1,026,553
Children's Center	882,995	939,309	926,423	827,015
ASI Programs	902,109	1,008,960	1,041,303	1,186,045
College of Agriculture Council	814	-	1,077	1,077
College of Architecture Council	709	714	718	718
College of Business Council	279	884	907	907
College of Liberal Arts Council	790	-	956	956
College of Engineering Council	1,364	1,385	1,410	1,410
College of Science and Math Council	91	908	910	910
Student Community Services	96,693	102,599	101,169	103,736
Student Government Administration	403,937	767,681	448,151	462,882
ASI Plant Fund	1,430	1,235	1,569	1,569
Total Expense	5,934,428	7,402,170	7,031,045	7,225,995
Change in Net Assets	\$ 682,419	\$ (364,728)	\$ -	\$ -
Total Net Assets	\$ 3,648,977	\$ 3,284,249	\$ 3,284,249	\$ 3,284,249

CAL POLY CORPORATION - CONSOLIDATED OPERATING BUDGET

For the period ending June 30, 2020
(in thousands)

	ACTUAL FISCAL YEAR 2017-18 RESULTS			ACTUAL FISCAL YEAR 2018-19 RESULTS			BUDGETED FISCAL YEAR 2019-20 RESULTS*			ACT 19 vs BUD 20 VARIANCE	
	Core Operations	University Programs	Corporation Total	Core Operations	University Programs	Corporation Total	Core Operations	University Programs	Corporation Total	\$ Favorable / (Unfavorable)	%
Revenues											
Sales	35,825	5,035	40,860	32,683	5,396	38,079	35,878	5,254	41,132	3,053	8%
Assessments	3,580	-	3,580	3,767	-	3,767	3,920	-	3,920	153	4%
Fees for Service	864	-	864	886	-	886	871	-	871	(15)	-2%
Rental Income	441	551	992	436	576	1,012	444	594	1,038	26	3%
Investment Income	3,082	-	3,082	4,173	-	4,173	2,561	-	2,561	(1,612)	-39%
** Conferences & Workshop Receipts		3,080	3,080		3,235	3,235		3,300	3,300	65	2%
** Centers & Institutes Receipts		5,024	5,024		8,541	8,541		5,700	5,700	(2,841)	-33%
** Campus Program Receipts		4,572	4,572		7,013	7,013		5,900	5,900	(1,113)	-16%
** Contract & Grant Income		25,354	25,354		25,753	25,753		26,300	26,300	547	2%
Contract & Grant IDC Income	4,082	-	4,082	4,004	-	4,004	4,072	-	4,072	68	2%
Gifts	-	481	481	-	370	370	-	343	343	(27)	-7%
Other Revenues	4,051	2,823	6,874	4,270	3,031	7,301	3,450	3,092	6,542	(759)	-10%
Total Revenues	51,925	46,920	98,845	50,219	53,914	104,133	51,196	50,483	101,679	(2,454)	-2%
Expenses											
Cost of Sales	13,632	1,024	14,656	11,167	989	12,156	12,343	1,000	13,343	(1,187)	-10%
Payroll Expenses	16,697	21,141	37,838	17,151	22,079	39,230	19,312	22,500	41,812	(2,582)	-7%
Operating Expenses	11,524	28,334	39,858	12,152	29,507	41,659	14,082	30,100	44,182	(2,523)	-6%
Total Expenses	41,853	50,499	92,352	40,470	52,575	93,045	45,737	53,600	99,337	(6,292)	-7%
Net Operating Income (Loss)	10,072	(3,579)	6,493	9,749	1,339	11,088	5,459	(3,117)	2,342	(8,747)	-79%
Other Income (Expense)											
Transfers (To) / From **	(8,650)	8,650	-	(4,720)	4,720	-	(6,800)	6,800	-	-	0%
University Services	(1,016)	1,016	-	(1,016)	1,016	-	(1,016)	1,016	-	-	0%
Interest Expense	-	(99)	(99)	(1,263)	(96)	(1,359)	(1,160)	(92)	(1,252)	107	8%
Other Income (Expense)	(641)	(3,901)	(4,542)	557	4,806	5,363	239	48	287	(5,076)	95%
Total Other Income (Expense)	(10,307)	5,666	(4,641)	(6,442)	10,446	4,004	(8,737)	7,772	(955)	(4,969)	124%
Net to (from) Reserves	(235)	2,087	1,852	3,307	11,785	15,092	(3,278)	4,655	1,377	(13,716)	-91%

* Due to the unpredictable nature of investments, the FY 2019-20 Budget does not include an estimate for market value gains (losses).

** Budgets for these areas are not prepared and provided to CPC Board for approval. Amounts in 2019-20 are estimates based on historical trend.

The Cal Poly Foundation General Fund Operation Budget For the year ending June 30, 2020

	FY 2018-19 Budget	FY 2018-19 Projection	FY 2018-19 Projected to Budget	FY 2019-20 Budget	Variance CY Projected to FY 2019-20 Budget
Sources					
Endowment & Trust Administration	\$1,772,648	\$1,738,216	\$ (34,432)	\$1,627,613	1/ (110,603)
Endowment Campaign Fee	1,418,119	1,359,577	(58,542)	\$1,302,091	1/ (57,486)
Gift Reinvestment Fee	742,580	746,012	3,432	813,153	2/ 67,141
Interest Income & Capital Project Management Fees	606,663	624,933	18,270	710,000	3/ 85,067
Trust Management Fees	55,276	52,648	(2,628)	47,030	(5,618)
Total Sources of Funds	4,595,286	4,521,386	(73,900)	4,499,887	(21,499)
Uses					
Foundation					
Strategic Initiative Funding	442,311	442,311	-	442,311	-
CPSU Allowances paid by Foundation	35,000	32,858	2,142	15,000	4/ (17,858)
Foundation Operating Expenses	326,415	330,800	(4,385)	363,360	5/ 32,560
Total Foundation Budget	803,726	805,969	(2,243)	820,671	14,702
University Development					
General & Administrative	123,671	123,671	-	137,204	13,533
Operations	461,574	461,574	-	478,168	16,594
Development (Fundraising)	2,474,951	2,674,951	(200,000)	2,671,148	6/ (3,803)
Campaign Support	-	-	-	200,000	200,000
Total University Development Budget	3,060,196	3,260,196	(200,000)	3,486,520	226,324
Total Uses of Funds	3,863,922	4,066,165	(202,243)	4,307,191	241,026
Operating (Loss) Income	731,364	455,221	(276,143)	192,696	(262,525)
Net to (from) Reserves	<u>\$731,364</u>	<u>\$455,221</u>	<u>(\$276,143)</u>	<u>\$192,696</u>	<u>(\$262,525)</u>
Increase (decrease) in net assets:					
Total net assets - beginning	1,977,060	1,977,060	-	2,432,281	
Total net assets - ending	<u>\$ 2,708,424</u>	<u>\$ 2,432,281</u>		<u>\$ 2,624,977</u>	

1/ Existing fees, assumes an average endowment value of \$217 million; blended administration fee @ 75 bps and campaign fee @ 60 bps

2/ Previous Year with 9% increase

3/ Projected earnings from fixed income investments

4/ Staff benefits paid through foundation

5/ Includes \$102,050 staff salary allocation

6/ Includes \$131K for Planned Giving Marketing and \$200,000 for Delta Plus

Performing Arts Center
Executive Summary - Sources and Uses
2019/20 Operating Budget

Executive Summary	Approved Budget 2018/19	Change Appvd to Revised	Revised Budget 2018/19	Projected Actuals June 30, 2019	Proposed Budget 2019/20
Sources					
1 Operating revenues	\$ 1,671,397	\$ (155,694)	\$ 1,515,703	\$ 1,541,494	\$ 1,717,159
2 Partner contributions					
3 Cal Poly	1,242,346		1,242,346	1,242,346	1,273,405
4 City SLO	310,586		310,586	310,586	318,351
5 FPAC	310,586		310,586	310,586	318,351
6 Subtotal Partner Contributions	1,863,519	\$ -	1,863,519	1,863,519	1,910,107
7					
8 Transfer from / (to) Operating reserve	-		-	-	-
9					
10 Total - Sources	\$ 3,534,916	\$ (155,694)	\$ 3,379,222	\$ 3,405,013	\$ 3,627,266
11					
12					
13 Uses					
14 Operating expenditures	\$ 3,195,417	\$ (92,703)	\$ 3,102,714	\$ 3,084,907	\$ 3,244,698
15 Other operating expenditures					
16 Transfer to Repair & Replacement reserve	325,000		325,000	325,000	350,000
17					
18 Total - Uses	\$ 3,520,417	\$ (92,703)	\$ 3,427,714	\$ 3,409,907	\$ 3,594,698
19					
20 Surplus / (deficit)	\$ 14,500	\$ (62,992)	\$ (48,492)	\$ (4,894)	\$ 32,568
					*if surplus @YE >25k will xfr xtra 25k to MEMRRP

Performing Arts Center
Executive Summary - Sources and Uses
Reserves
2019/20 Operating Budget

	Projected Actuals June 30, 2019	Proposed Budget 2019/20
<u>Operating Reserve</u>		
Sources		
Partner Beginning Balance	731,494	\$ 726,600
Uses		
Transfer to / (from) 18/19 Operating Reserve	(4,894)	
Transfer to / (from) 19/20 Operating Reserve	-	\$ 32,567
Projected Ending Balance - Operating Reserve	<u>\$ 726,600</u>	<u>\$ 759,169</u>
Operating Reserves Target (20% of current year budgeted Operating exp.)	620,543	\$ 648,940
Net reserves over Target	106,057	\$ 110,230
<u>Repair & Replacement Reserve</u>		
Sources		
Partner Beginning Balance		
Transfer In from Operations	1,027,408	\$ 1,092,264
Other Transfers	325,000	\$ 350,000
Uses		
Repair & replacement expenditures - FY 18/19	(260,144)	
Repair & replacement budget - FY 19/20	-	\$ (499,239)
Projected Ending Balance - R & R Reserve	<u>\$ 1,092,264</u>	<u>\$ 943,025</u>
	(incl. 31k set aside for minor capital purchases)	